NURU INTERNATIONAL REPORT ON THE AUDIT OF THE FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

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#### INDEPENDENT AUDITORS' REPORT

To the Board of Directors NURU International

We have audited the accompanying financial statements of NURU International (a California not-for-profit corporation), which comprise the statements of financial position as of December 31, 2012 and 2011, and the related statements of activities and cash flows for the years then ended, and the related notes to the financial statements.

# Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

### **Auditors' Responsibility**

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinions.

### **Opinion**

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NURU International as of December 31, 2012 and 2011, and the changes in its net assets and its cash flows for the years then ended, in accordance with accounting principles generally accepted in the United States of America.

### Report on Supplementary Information

Our audits were conducted for the purpose of forming an opinion on the financial statements as a whole. The schedules of functional expenses on pages 15 - 16 are presented for purposes of additional analysis and are not a required part of the financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the financial statements. The information has been subjected to the auditing procedures applied in the audits of the financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the financial statements or to the financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the financial statements as a whole.

Kuntle : associates, P.C.

# NURU INTERNATIONAL STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2012 AND 2011

# **ASSETS**

	2012		2011
CURRENT ASSETS			
Cash	\$ 737,768	\$	1,223,248
Investments	176,758		0
Grants Receivable (Net of Allowance for Doubtful			
Accounts of \$0, Respectively)	175,000		525,000
Prepaid Expenses	46,832		34,497
Prepaid Supplies	 5,150		12,117
TOTAL CURRENT ASSETS	1,141,508	_	1,794,862
FIXED ASSETS			
Furniture and Equipment	78,030		80,094
Less – Accumulated Depreciation	 41,162	_	41,379
TOTAL FIXED ASSETS	 36,868		38,715
OTHER ASSETS			
Long Term Grants Receivable (Net of Allowance for			
Doubtful Accounts of \$0, Respectively)	 236,686		118,343
TOTAL OTHER ASSETS	236,686		118,343
TOTAL ASSETS	\$ 1,415,062	\$	1,951,920

# **LIABILITIES AND NET ASSETS**

	2012	2011
CURRENT LIABILITIES  Accounts Payable Accrued Liabilities	\$ 12,619 86,192	\$ 17,217 57,336
TOTAL CURRENT LIABILITIES	98,811	74,553
TOTAL LIABILITIES	98,811	 74,553
NET ASSETS Unrestricted Temporarily Restricted TOTAL NET ASSETS	 904,565 411,686 1,316,251	 1,234,024 643,343 1,877,367
TOTAL LIABILITIES AND NET ASSETS	\$ 1,415,062	\$ 1,951,920

# NURU INTERNATIONAL STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2012

	UN	RESTRICTED	MPORARILY ESTRICTED	PERMANENTLY RESTRICTED	TOTAL
PUBLIC SUPPORT AND REVENUES					
Grants and Donations	\$	2,555,067	\$ 538,343	\$ 0	\$ 3,093,410
In-Kind Donations		226,572	0	0	226,572
Special Events (Net of Direct Benefits		0.000			0.000
to Donors of \$0) Interest		3,233 1,401	0	0	3,233 1,401
Realized Gain on Investment		1,401	0	0	1,401
Sales (Net of Cost of Sales of \$3,569)		(295)	0	0	(295)
Net Assets Released from		(233)	O .	O	(233)
Restrictions		770,000	(770,000)	0	0
TOTAL PUBLIC SUPPORT AND					 
REVENUES		3,556,022	(231,657)	0	3,324,365
FUNCTIONAL EXPENSES AND LOSSES					
Functional Expenses					
Program Services					
International Development		2,281,423	0	0	2,281,423
Awareness		691,480	 0	0	 691,480
Total Program Services		2,972,903	0	0	2,972,903
Management and General Fundraising		714,621 193,199	0	0	714,621 193,199
Total Functional Expenses		3,880,723	 0	0	 3,880,723
Unrealized Loss on Investments		1,228	0	0	1,228
Loss on Disposition of Fixed Assets		3,530	_	-	3,530
TOTAL FUNCTIONAL EXPENSES		· · · · · · · · · · · · · · · · · · ·			<u> </u>
AND LOSSES		3,885,481	 0	0	3,885,481
CHANGE IN NET ASSETS		(329,459)	(231,657)	0	(561,116)
NET ASSETS,					
BEGINNING OF YEAR		1,234,024	643,343	0	 1,877,367
END OF YEAR	\$	904,565	\$ 411,686	\$ 0	\$ 1,316,251

# NURU INTERNATIONAL STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2011

	UNI	RESTRICTED	IPORARILY STRICTED	PERMANENTLY RESTRICTED	TOTAL
PUBLIC SUPPORT AND REVENUES					
Grants and Donations	\$	2,026,096	\$ 603,801	\$ 0	\$ 2,629,897
In-Kind Donations		260,938	0	0	260,938
Interest		1,163	0	0	1,163
Sales (Net of Cost of Sales of \$1,074) Net Assets Released from		685	0	0	685
Restrictions		345,366	(345,366)	0	0
TOTAL PUBLIC SUPPORT AND					
REVENUES		2,634,248	258,435	0	2,892,683
FUNCTIONAL EXPENSES					
Program Services					
International Development		1,617,020	0	0	1,617,020
Awareness		327,883	0	0	 327,883
Total Program Services		1,944,903	0	0	1,944,903
Management and General		276,784	0	0	276,784
Fundraising		296,706	0	0	 296,706
TOTAL FUNCTIONAL EXPENSES		2,518,393	0	0	2,518,393
CHANGE IN NET ASSETS		115,855	258,435	0	374,290
NET ASSETS,					
BEGINNING OF YEAR		1,118,169	384,908	0	1,503,077
END OF YEAR	\$	1,234,024	\$ 643,343	\$ 0	\$ 1,877,367

# NURU INTERNATIONAL STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

	2012	2011
CASH FLOWS FROM OPERATING ACTIVITIES  Received from Supporters and Other Sources Interest Received Paid to Suppliers and Employees Interest Paid Income Taxes Paid	\$ 3,331,574 1,401 (3,830,696) 0	2,725,788 1,163 (2,485,740) 0
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	(497,721)	241,211
CASH FLOWS FROM INVESTING ACTIVITIES  Payments for the Purchase of Fixed Assets  Proceeds from the Disposal of a Fixed Asset  Proceeds from Sale of Investments	(39,843) 16,103 35,981	(20,357) 0 247,205
NET CASH PROVIDED BY INVESTING ACTIVITIES	12,241	226,848
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS	(485,480)	468,059
CASH AND CASH EQUIVALENTS,		
BEGINNING OF YEAR	1,223,248	755,189
END OF YEAR	\$ 737,768	\$ 1,223,248
NON-CASH INVESTING ACTIVITIES  Donated Investments	\$ 213,923	\$ 247,205
TOTAL NON-CASH INVESTING ACTIVITIES	\$ 213,923	\$ 247,205

# NURU INTERNATIONAL STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED DECEMBER 31, 2012 AND 2011

	2012	2011
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES		
Change in Net Assets	\$ (561,116)	\$ 374,290
Adjustments to Reconcile Change in Net Assets to Net Cash (Used In) Provided By Operating Activities:		
Donated Investments	(213,923)	(247,205)
Unrealized Loss on Investments	1,228	0
Realized Gain on Investments	(44)	0
Loss on Disposal of Fixed Assets	3,530	0
Depreciation	22,057	25,246
Changes in Certain Assets and Liabilities:		
Grants Receivable	231,657	94,132
Prepaid Expenses	(12,335)	(12,614)
Prepaid Supplies	6,967	2,101
Deposits	0	800
Accounts Payable	(4,598)	6,009
Accrued Liabilities	 28,856	 (1,548)
Total Adjustments	 63,395	 (133,079)
NET CASH (USED IN) PROVIDED BY OPERATING ACTIVITIES	\$ (497,721)	\$ 241,211

#### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

# A) Organization and Nature of Activities

NURU International (the Organization) is a California not-for-profit organization that was incorporated in October 2007. The mission of the Organization is to alleviate human suffering and mobilize developed societies toward social action by attacking poverty through holistic community development. The Organization is committed to restoring hope and meaning to the lives of the poor and the oppressed by creating sustainable, measurable solutions that result in significant lasting changes in the most impoverished rural communities.

#### B) Method of Accounting

The Organization's accounts are maintained on the accrual basis of accounting. Grants and other contributions are reported as temporarily restricted support if they are received with stipulations that limit the use of the funding. When the restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Expenses are recorded when incurred.

The Organization has adopted FASB *Accounting Standards Codification* (ASC) 958, *Not For Profit Entities.* Under ASC 958, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. Under ASC 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by the statement, the Organization does not use fund accounting.

### C) Accounting Policies

Cash and Cash Equivalents - For purposes of reporting cash flows, cash is defined as cash on hand, amounts held at financial institutions, and short-term highly liquid investments that are readily convertible to known amounts of cash. Investments with an original maturity of three months or less are considered short-term for these purposes.

Investments - The Organization has adopted FASB *Accounting Standards Codification* (ASC) 958, *Not For Profit Entities*. Under ASC 958, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position.

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

# C) Accounting Policies (Continued)

Investments (Continued) - Fair value is determined by reference to quoted market prices and other relevant information generated by market transactions. Unrealized gains and losses are included in the change in net assets.

Grants Receivable - Grants receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probably uncollectible amounts through an adjustment to a valuation allowance based on its assessment of the current status of individual receivables. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the applicable accounts receivable. The allowance for doubtful accounts at December 31, 2012 and 2011 is \$0, respectively.

Fixed Assets - Property and equipment are recorded at cost when purchased, while donated fixed assets are recorded at their estimated fair value on the date of donation. Expenditures for repairs and maintenance are charged to expense as incurred, whereas renewals and betterments that extend the lives of fixed assets are capitalized. Depreciation is computed on the straight-line method over various useful lives. Depreciation expense for the years ended December 31, 2012 and 2011 is \$22,057 and \$25,246, respectively.

Income Taxes - The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code and is classified by the Internal Revenue Service as other than a private foundation. The Organization has no unrelated business income during the years ended December 31, 2012 and 2011, and therefore, no provision for federal or state income taxes has been made in the accompanying financial statements.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### **NOTE 2 - CONCENTRATION OF CREDIT RISK**

The Organization has deposits at one financial institution in excess of federally insured limits of approximately \$55,000 and \$410,000 at December 31, 2012 and 2011, respectively. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

#### **NOTE 3 - INVESTMENTS**

Investments in securities are summarized as follows at December 31, 2012:

	De	alance at ecember 1, 2012	Acti	ted Prices in ve Markets (Level 1)	Cost		
Investment in Corporate Stocks	\$ \$	176,758 176,758	\$ \$	176,758 176,758		177,985 177,985	

Accounting Standards Codification (ASC) 820, Fair Value Measurements and Disclosures, establishes a fair value hierarchy that prioritizes the inputs to valuation techniques used to measure fair value. This hierarchy consists of three broad levels: Level 1 inputs consist of unadjusted quoted prices in active markets for identical assets and have the highest priority, and Level 3 inputs have the lowest priority. The Organization uses appropriate valuation techniques based on the available inputs to measure the fair value of its investments.

When available, the Organization measures fair value using Level 1 inputs because they generally provide the most reliable evidence of fair value.

Level 1 Fair Value Measurements

The fair value of corporate stocks is based on quoted prices for identical assets in active markets.

#### **NOTE 4 - GRANTS RECEIVABLE**

During the years ended December 31, 2012 and 2011, grantors to the Organization have made unconditional promises to give totaling \$300,000 and \$650,000, respectively. Grants due in more than one year have been recorded at the present value of the estimated cash flows using a discount rate of 4%. Grants are due as follows at December 31, 2012 and 2011:

	2012	2011
Less than one year	\$ 175,000	\$ 525,000
One to five years	250,000	125,000
Total	425,000	650,000
Less - Allowance to Discount Balance to Present Value	(13,314)	 (6,657)
Grants Receivable	\$ 411,686	\$ 643,343

# **NOTE 5 - IN-KIND DONATIONS**

Donated Services - Donated services are recognized as revenues at their estimated fair value when they create or enhance nonfinancial assets or they require specialized skills which would need to be purchased if they were not donated. For the years ended December 31, 2012 and 2011, donated professional services amount to \$253 and \$5,333, respectively. These amounts are shown as in-kind donations revenue and are also allocated among the categories of functional expenses on the statements of activities.

For the years ended December 31, 2012 and 2011, the Organization also received a significant amount of donated services from volunteers who assist with the operations. No amounts have been recognized in the accompanying statements of activities for these volunteer services because the criteria for recognition of such volunteer effort under ASC 958 have not been satisfied.

Donated Space - The Organization occupied free of charge office space in West Virginia. Accordingly, donated space has been recorded at an estimated fair value of \$8,400 for the years ended December 31, 2012 and 2011, respectively. The amounts are shown as inkind donations revenue and are also allocated between the categories of functional expenses on the statements of activities.

Donated Investments and Goods - Donated investments and goods are recorded at their estimated fair value on the date of donation and included as in-kind donations revenue on the statements of activities. For the years ended December 31, 2012 and 2011 the Organization received donated goods valued at \$3,996 and \$0, respectively.

# NOTE 5 - IN-KIND DONATIONS (CONTINUED)

The Organization's policy is to sell any donated securities soon after their receipt. For the years ended December 31, 2012 and 2011, the Organization received shares of stock valued at \$213,923 and \$247,205, respectively. Donated shares that were sold during the years ended December 31, 2012 and 2011 realized a net gain on the sales of \$44 and \$0, respectively. A portion of the donated stock amounting to \$176,758 remains with the Organization as of December 31, 2012.

### **NOTE 6 - NET ASSET RESTRICTIONS**

Net assets are temporarily restricted for the following years at December 31:

Time Restriction	2012	2011
For use in the year ended December 31, 2012	\$ 0	\$ 525,000
2013	175,000	72,115
2014	144,230	46,228
2015	92,456	0
Total Temporarily Restricted Net Assets	\$ 411,686	\$ 643,343

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restrictions specified by donors during the years ended December 31, 2012 and 2011, respectively:

Time or Purpose Restrictions Accomplished:	2012	2011
Support for 2012	\$ 525,000	\$ 0
Support for 2011	0	265,604
Agricultural Program	0	15,000
Consulting	125,000	0
International Development	100,000	0
Keborui Regional Training Center	0	48,742
Purchase of Books for Educational Program	0	270
Training	20,000	750
Well Drilling	0	15,000
Total Time or Purpose Restrictions Released	\$ 770,000	\$ 345,366

#### **NOTE 7 - RELATED PARTY TRANSACTIONS**

In October 2008, Nuru International Self Help Group was established as a separate notfor-profit organization registered in the Republic of Kenya, which conducts agricultural, water and sanitation, health care, educational, and economic development projects in rural areas of that country. In August of 2012 an addtional Self-Help site was put into operation into Ethopia. Nuru International Self Help Group was established with the intent of becoming a self-sustaining organization through revenues derived from its programs. Until such financial independence is achieved, Nuru International has assumed responsibility for financing Nuru International Self Help Group as needed via periodic grants. For the years ended December 31, 2012 and 2011, the Organization was the primary grantor, shared resources, and collaborated on projects with Nuru International Self Help Group. The Organizations also share a common chief executive officer. For the years ended December 31, 2012 and 2011, the Organization contributed directly, or incurred expenses on behalf of Nuru International Self Help Group Kenya totaling \$941,068 and \$786,025, respectively. Additionally the Organization contributed directly, or incurred expenses on behalf of Nuru International Self Help Group Ethiopia totaling \$247,719 and \$0, for the years ended December 31, 2012 and 2011 respectively.

### **NOTE 8 - PENSION PLAN**

The Organization maintains a defined contribution 401(k) plan. The Organization has made no employer matching contributions to the plan for the years ended December 31, 2012 and 2011.

### **NOTE 9 - ACCOUNTING FOR UNCERTAIN TAX POSITIONS**

The Organization files its tax returns with the U.S. federal and various state and local tax jurisdictions. With few exceptions, the Company is no longer subject to examinations by major tax jurisdictions for the years prior to 2009.

The Organization includes accrued interest and penalties related to unrecognized tax benefits in functional expenses. The expense for interest and penalties related to unrecognized tax benefits amounts to \$0 for the years ended December 31, 2012 and 2011, respectively.

# **NOTE 10 - SUBSEQUENT EVENTS**

The date to which events occurring after December 31, 2012, the date of the most recent balance sheet, have been evaluated for possible adjustment to the financial statements or disclosure is June 28, 2013, which is the date on which the financial statements were available to be issued.

# NURU INTERNATIONAL SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2012

### PROGRAM SERVICES

	International Development	Awareness	Total Program Services	Management and General	Fundraising	Total
FUNCTIONAL EXPENSES						
Accounting	\$ 0	\$ 0	\$ 0	\$ 4,000	\$ 0	\$ 4,000
Books, Subscriptions						
and References	528	1,370	1,898	541	4	2,443
Contractual Services	149,497	161,918	311,415	201,653	8,275	521,343
Depreciation	10,579	4,426	15,005	5,289	1,763	22,057
Equipment Rental and						
Maintenance	1,899	169	2,068	1,323	0	3,391
Foundation Team	0	471	471	0	0	471
Health Insurance	65,624	40,258	105,882	31,788	14,434	152,104
Information Technology	1,154	5,272	6,426	19,048	129	25,603
Insurance	9,937	5,375	15,312	14,929	1,708	31,949
Legal	2,348	154	2,502	253	0	2,755
Licenses and Fees	2,228	9,854	12,082	6,895	0	18,977
Miscellaneous	277	0	277	5	34	316
Nuru Int'l Self Help						
Group Support	1,188,788	0	1,188,788	0	0	1,188,788
Payroll Taxes	49,627	29,641	79,268	23,480	10,779	113,527
Postage	196	1,093	1,289	3,535	150	4,974
Printing and Copying	275	4,712	4,987	415	111	5,513
Recruiting	0	0	0	40,881	0	40,881
Rent	3,925	8,400	12,325	0	0	12,325
Salaries	623,175	365,332	988,507	297,605	134,171	1,420,283
Supplies	853	658	1,511	748	11	2,270
Telecommunications	14,201	4,155	18,356	6,601	2,368	27,325
Training and						
Development	777	70	847	3,160	2,058	6,065
Travel and Meetings	153,676	47,852	201,528	51,404	16,177	269,109
Website	1,859	300	2,159	1,068	1,027	4,254
TOTAL FUNCTIONAL						
EXPENSES	\$ 2,281,423	\$ 691,480	\$ 2,972,903	\$ 714,621	\$ 193,199	\$ 3,880,723

# NURU INTERNATIONAL SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2011

### PROGRAM SERVICES

	International		Total Program	Management		
	Development	Awareness	Services	and General	Fundraising	Total
FUNCTIONAL EXPENSES						
Accounting	\$ 0	\$ 0	\$ 0	\$ 8,100	\$ 0	\$ 8,100
Books, Subscriptions						
and References	174	2,916	3,090	3,062	2,000	8,153
Contractual Services	56,201	22,000	78,201	81,738	3,600	163,539
Depreciation	2,338	11,190	13,528	2,009	9,709	25,246
Equipment Rental and						
Maintenance	1,236	2,322	3,558	1,301	0	4,859
Foundation Team	1,842	0	1,842	0	0	1,842
Health Insurance	49,313	18,655	67,968	8,542	19,281	95,791
Information Technology	949	968	1,917	4,238	2,385	8,540
Insurance	19,132	3,115	22,247	5,302	2,262	29,811
Legal	0	0	0	5,367	0	5,367
Licenses and Fees	225	3,579	3,804	3,727	8,076	15,607
Miscellaneous	0	4,425	4,425	121	0	4,546
Nuru Int'l Self Help						
Group Support	786,025	0	786,025	0	0	786,025
Payroll Taxes	45,928	17,375	63,303	7,955	17,958	89,216
Postage	67	1,060	1,127	1,371	2,175	4,673
Printing and Copying	604	768	1,372	1,203	2,471	5,046
Rent	4,118	1,558	5,676	2,676	1,610	9,962
Salaries	550,348	208,194	758,542	95,328	215,186	1,069,056
Supplies	1,475	743	2,218	1,507	227	3,952
Telecommunications	5,228	4,128	9,356	5,558	300	15,214
Training and						
Development	0	935	935	1,028	0	1,963
Travel and Meetings	91,817	21,632	113,449	36,575	8,471	158,495
Website	0	2,320	2,320	75	995	3,390
TOTAL FUNCTIONAL						
EXPENSES	\$ 1,617,020	\$ 327,883	\$ 1,944,903	\$ 276,784	\$ 296,706	\$ 2,518,393