NURU INTERNATIONAL REPORT ON THE EXAMINATION OF THE FINANCIAL STATEMENTS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

# **NURU INTERNATIONAL**

# **TABLE OF CONTENTS**

	Page
ndependent Auditors' Report	2
Statements of Financial Position	3
Statement of Activities	
For the Year Ended December 31, 2011	4
For the Year Ended December 31, 2010	5
Statements of Cash Flows	6 - 7
Notes to the Financial Statements	8 - 13
Supplementary Information	
Schedule of Functional Expenses	
For the Year Ended December 31, 2011	14
For the Year Ended December 31, 2010	15



Certified Public Accountants 7900 S. Cass Avenue Darien, Illinois 60561 (630) 960-3317 FAX (630) 960-9960 www.knutte.com

### INDEPENDENT AUDITORS' REPORT

To the Board of Directors NURU International

We have audited the accompanying statements of financial position of NURU International (a California not-for-profit organization) as of December 31, 2011 and 2010 and the related statements of activities and cash flows for the years then ended. These financial statements are the responsibility of NURU International's management. Our responsibility is to express an opinion on these financial statements based on our audits.

We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audits provide a reasonable basis for our opinion.

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of NURU International as of December 31, 2011 and 2010, and the changes in its net assets and its cash flows for the years then ended in conformity with accounting principles generally accepted in the United States of America.

Our audits were conducted for the purpose of forming an opinion on the basic financial statements taken as a whole. The supplementary schedules, contained on pages 14 and 15, are presented for purposes of additional analysis and are not a required part of the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and, in our opinion, are fairly stated in all material respects in relation to the basic financial statements taken as a whole.

Kuntle : associates, P.C.

# NURU INTERNATIONAL STATEMENTS OF FINANCIAL POSITION DECEMBER 31, 2011 AND 2010

# **ASSETS**

	2011	2010
CURRENT ASSETS Cash	\$ 1,223,248	\$ 755,189
Grants Receivable (Net of Allowance for Doubtful Accounts of \$0, Respectively) Prepaid Expenses Prepaid Supplies	525,000 34,497 12,117	502,567 21,883 14,218
TOTAL CURRENT ASSETS	1,794,862	1,293,857
FIXED ASSETS  Furniture and Equipment  Less – Accumulated Depreciation	80,094 41,379	59,737 16,133
TOTAL FIXED ASSETS	38,715	43,604
OTHER ASSETS  Deposits  Long Term Grants Receivable (Net of Allowance for	0	800
Doubtful Accounts of \$0, Respectively)	118,343	234,908
TOTAL OTHER ASSETS	118,343	235,708
TOTAL ASSETS	\$ 1,951,920	\$ 1,573,169

# **LIABILITIES AND NET ASSETS**

	2011		2010	
CURRENT LIABILITIES  Accounts Payable Accrued Liabilities	\$	17,217 57,336	\$	11,208 58,884
TOTAL CURRENT LIABILITIES		74,553		70,092
TOTAL LIABILITIES		74,553		70,092
NET ASSETS Unrestricted Temporarily Restricted TOTAL NET ASSETS		1,234,024 643,343 1,877,367		1,118,169 384,908 1,503,077
TOTAL LIABILITIES AND NET ASSETS	\$	1,951,920	\$	1,573,169

# NURU INTERNATIONAL STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2011

	UNI	RESTRICTED	TEMPORARILY RESTRICTED		_		_		PERMANENTLY RESTRICTED	TOTAL
PUBLIC SUPPORT AND REVENUES										
Grants and Donations	\$	2,026,096	\$	603,801	\$ 0	\$ 2,629,897				
In-Kind Donations		260,938		0	0	260,938				
Interest		1,163		0	0	1,163				
Sales (Net of Cost of Sales of \$1,074) Net Assets Released from		685		0	0	685				
Restrictions		345,366		(345,366)	0	 0				
TOTAL PUBLIC SUPPORT AND										
REVENUES		2,634,248		258,435	0	 2,892,683				
FUNCTIONAL EXPENSES										
Program Services										
International Development		1,617,020		0	0	1,617,020				
Awareness		327,883		0	0	 327,883				
Total Program Services		1,944,903		0	0	1,944,903				
Management and General		276,784		0	0	276,784				
Fundraising		296,706		0	0	296,706				
TOTAL FUNCTIONAL EXPENSES		2,518,393		0	0	 2,518,393				
CHANGE IN NET ASSETS		115,855		258,435	0	374,290				
NET ASSETS,										
BEGINNING OF YEAR		1,118,169		384,908	0	1,503,077				
END OF YEAR	\$	1,234,024	\$	643,343	\$ 0	\$ 1,877,367				

# NURU INTERNATIONAL STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2010

	UNI	RESTRICTED	IPORARILY STRICTED	PERMANENTLY RESTRICTED	TOTAL
PUBLIC SUPPORT, REVENUES AND GAINS					
Grants and Donations	\$	2,296,444	\$ 817,960	\$ 0	\$ 3,114,404
In-Kind Donations		262,061	0	0	262,061
Realized Gain on Investments		25,569	0	0	25,569
Special Events (Net of Direct Benefits					
to Donors of \$0)		16,610	0	0	16,610
Fundraising (Net of Direct Benefits					
to Donors of \$6,998)		7,073	0	0	7,073
Interest		521	0	0	521
Net Assets Released from					
Restrictions		458,052	(458,052)	0	 0
TOTAL PUBLIC SUPPORT,					
REVENUES AND GAINS		3,066,330	359,908	0	3,426,238
FUNCTIONAL EXPENSES AND LOSSES					
Functional Expenses					
Program Services					
International Development		1,294,484	0	0	1,294,484
Awareness		336,900	0	0	336,900
Total Program Services		1,631,384	0	0	1,631,384
Management and General		197,075	0	0	197,075
Fundraising		291,109	0	0	291,109
Total Functional Expenses		2,119,568	0	0	2,119,568
Unrealized Loss on Investments		884	0	0	884
Loss on Disposal of Fixed Assets		990	 0	0	990
TOTAL FUNCTIONAL EXPENSES					
AND LOSSES		2,121,442	 0	0	2,121,442
CHANGE IN NET ASSETS		944,888	359,908	0	1,304,796
NET ASSETS,					
BEGINNING OF YEAR		173,281	25,000	0	 198,281
END OF YEAR	\$	1,118,169	\$ 384,908	\$ 0	\$ 1,503,077

# NURU INTERNATIONAL STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011		2010
CASH FLOWS FROM OPERATING ACTIVITIES  Received from Supporters and Other Sources Interest Received Paid to Suppliers and Employees Interest Paid Income Taxes Paid	\$ 2,725,788 1,163 (2,485,740) 0 0	\$	2,407,610 521 (1,986,218) 0 0
NET CASH PROVIDED BY OPERATING ACTIVITIES	 241,211		421,913
CASH FLOWS FROM INVESTING ACTIVITIES  Payments for the Purchase of Fixed Assets  Proceeds from the Disposal of a Fixed Asset  Proceeds from Sale of Investments  NET CASH PROVIDED BY INVESTING ACTIVITIES	(20,357) 0 247,205 226,848	_	(15,850) 2,895 183,989 171,034
NET INCREASE IN CASH AND CASH EQUIVALENTS	468,059		592,947
CASH AND CASH EQUIVALENTS,			
BEGINNING OF YEAR	755,189		162,242
END OF YEAR	\$ 1,223,248	\$	755,189
NON-CASH INVESTING ACTIVITIES  Donated Investments Fixed Assets Donated to Third Party	\$ 247,205 0	\$	140,705 (2,068)
TOTAL NON-CASH INVESTING ACTIVITIES	\$ 247,205	\$	138,637

# NURU INTERNATIONAL STATEMENTS OF CASH FLOWS (CONTINUED) FOR THE YEARS ENDED DECEMBER 31, 2011 AND 2010

	2011	2010
RECONCILIATION OF CHANGE IN NET ASSETS TO NET CASH PROVIDED BY OPERATING ACTIVITIES		
Change in Net Assets	\$ 374,290	\$ 1,304,796
Adjustments to Reconcile Change in Net Assets to Net Cash Provided By Operating Activities:		
Donated Investments	(247,205)	(140,705)
Unrealized Loss on Investments	Ó	884
Realized Gain on Investments	0	(25,569)
Fixed Assets Donated to Third Party	0	2,068
Loss on Disposal of Fixed Assets	0	990
Depreciation	25,246	11,888
Changes in Certain Assets and Liabilities:		
Grants Receivable	94,132	(737,475)
Prepaid Expenses	(12,614)	4,609
Prepaid Supplies	2,101	(6,029)
Deposits	800	0
Accounts Payable	6,009	1,077
Accrued Wages	0	(5,460)
Accrued Liabilities	 (1,548)	 10,839
Total Adjustments	(133,079)	(882,883)
NET CASH PROVIDED BY OPERATING ACTIVITIES	\$ 241,211	\$ 421,913

### NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES

### A) Organization and Nature of Activities

NURU International (the Organization) is a California not-for-profit organization that was incorporated in October 2007. The mission of the Organization is to alleviate human suffering and mobilize developed societies toward social action by attacking poverty through holistic community development. The Organization is committed to restoring hope and meaning to the lives of the poor and the oppressed by creating sustainable, measurable solutions that result in significant lasting changes in the most impoverished rural communities.

### B) Method of Accounting

The Organization's accounts are maintained on the accrual basis of accounting. Grants and other contributions are reported as temporarily restricted support if they are received with stipulations that limit the use of the funding. When the restriction expires, that is, when a stipulated time restriction ends or purpose restriction is accomplished, temporarily restricted net assets are reclassified to unrestricted net assets and reported in the statement of activities as net assets released from restrictions. Expenses are recorded when incurred.

The Organization has adopted FASB *Accounting Standards Codification* (ASC) 958, *Not For Profit Entities*. Under ASC 958, contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support depending on the existence or nature of any donor restrictions. Under ASC 958, the Organization is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets. As permitted by the statement, the Organization does not use fund accounting.

### C) Accounting Policies

Cash and Cash Equivalents - For purposes of reporting cash flows, cash is defined as cash on hand, amounts held at financial institutions, and short-term highly liquid investments that are readily convertible to known amounts of cash. Investments with an original maturity of three months or less are considered short-term for these purposes.

Investments - The Organization has adopted FASB *Accounting Standards Codification* (ASC) 958, *Not For Profit Entities*. Under ASC 958, investments in marketable securities with readily determinable fair values and all investments in debt securities are reported at their fair values in the statements of financial position.

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### C) Accounting Policies (Continued)

Investments (Continued) - Fair value is determined by reference to quoted market prices and other relevant information generated by market transactions. Unrealized gains and losses are included in the change in net assets.

Grants Receivable - Grants receivable are stated at the amount management expects to collect from outstanding balances. Management provides for probably uncollectible amounts through an adjustment to a valuation allowance based on its assessment of the current status of individual receivables. Balances that are still outstanding after management has used reasonable collection efforts are written off through a charge to the valuation allowance and a credit to the applicable accounts receivable. The allowance for doubtful accounts at December 31, 2011 and 2010 is \$0, respectively.

Fixed Assets - Property and equipment are recorded at cost when purchased, while donated fixed assets are recorded at their estimated fair value on the date of donation. Expenditures for repairs and maintenance are charged to expense as incurred, whereas renewals and betterments that extend the lives of fixed assets are capitalized. Depreciation is computed on the straight-line method over various useful lives. Depreciation expense for the years ended December 31, 2011 and 2010 is \$25,246 and \$11,888, respectively.

Income Taxes - The Organization is a not-for-profit organization that is exempt from income taxes under Section 501(c)(3) of the Internal Revenue Code. Accordingly, a provision for income taxes has not been made on the financial statements. It is also classified as other than a private foundation. The Organization has no unrelated business income during the years ended December 31, 2011 and 2010, and therefore, no provision for federal or state income taxes has been made in the accompanying financial statements.

FASB Accounting Standards Codification (ASC) 740, Income Taxes clarifies the accounting uncertainty in income taxes recognized in a company's financial statements. ASC 740 provides that a tax benefit from an uncertain tax position may be recognized when it is more likely than not that the position will be sustained upon examination, including resolutions of any related appeals or litigation processes, based on technical merits. Income tax positions must be a more likely-than-not recognition threshold at the effective date to be recognized upon the adoption of ASC 740 and in subsequent periods. This interpretation also provides guidance on measurement, derecognition, classification, interest and penalties, accounting in interim periods, disclosure and transition.

# NOTE 1 - NATURE OF ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### C) Accounting Policies (Continued)

Income Taxes (Continued) - The Organization adopted ASC 740 for the year ended December 31, 2009. The adoption of ASC 740 had no impact on the Organization's financial position or results of operations. The only tax years subject to examination by major tax jurisdictions are those within the statutory limits.

Use of Estimates - The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

### NOTE 2 - CONCENTRATION OF CREDIT RISK

The Organization has deposits at one financial institution in excess of federally insured limits of approximately \$410,000 and \$505,000 at December 31, 2011 and 2010, respectively. The Organization has not experienced any losses in such accounts and believes it is not exposed to any significant credit risk on cash and cash equivalents.

### NOTE 3 - GRANTS RECEIVABLE

As of December 31, 2011, grantors to the Organization have made unconditional promises to give totaling \$650,000. Grants due in more than one year have been recorded at the present value of the estimated cash flows using a discount rate of 4%. Grants are due as follows at December 31, 2011:

Less than one year	\$ 525,000
One to five years	125,000
Total	650,000
Less - Allowance to Discount Balance to Present Value	(6,657)
Grants Receivable	\$ 643,343

### **NOTE 4 - IN-KIND DONATIONS**

Donated Services - Donated services are recognized as revenues at their estimated fair value when they create or enhance nonfinancial assets or they require specialized skills which would need to be purchased if they were not donated. For the years ended December 31, 2011 and 2010, donated professional services amount to \$5,333 and \$94,594, respectively. These amounts are shown as in-kind donations revenue and are also allocated among the categories of functional expenses on the statements of activities.

For the years ended December 31, 2011 and 2010, the Organization also received a significant amount of donated services from volunteers who assist with the operations. No amounts have been recognized in the accompanying statements of activities for these volunteer services because the criteria for recognition of such volunteer effort under ASC 958 have not been satisfied.

Donated Space - The Organization occupied free of charge office space in West Virginia. Accordingly, donated space has been recorded at an estimated fair value of \$8,400 and \$9,845 for the years ended December 31, 2011 and 2010, respectively. The amounts are shown as in-kind donations revenue and are also allocated between the categories of functional expenses on the statements of activities.

Donated Investments and Goods - Donated investments and goods are recorded at their estimated fair value on the date of donation and included as in-kind donations revenue on the statement of activities. The Organization's policy is to sell any donated securities soon after their receipt.

For the years ended December 31, 2011 and 2010, the Organization received shares of stock valued at \$247,205 and \$140,705, respectively. All donated shares received were sold in the year of donation with the Organization realizing a net gain on the sales of \$0 and \$25,569, respectively.

For the years ended December 31, 2011 and 2010, the Organization received supplies and small equipment valued at \$0 and \$16,917, respectively. These amounts are shown as in-kind donations revenue and are also allocated between the categories of functional expenses on the statements of activities.

### **NOTE 5 - NET ASSET RESTRICTIONS**

Net assets are temporarily restricted for the following years at December 31:

Time Restriction	2011	2010
For use in the year ended December 31, 2011	\$ 0	\$ 150,000
2012	525,000	144,231
2013	72,115	46,227
2014	46,228	44,450
Total Temporarily Restricted Net Assets	\$ 643,343	\$ 384,908

Net assets were released from donor restrictions by incurring expenses satisfying the purpose restrictions specified by donors during the years ended December 31, 2011 and 2010, respectively:

Time, or Purpose Restrictions Accomplished:	2011	2010
Support for 2011	\$ 265,604	\$ 0
Keborui Regional Training Center	48,742	83,052
Agricultural Program	15,000	0
Well Drilling	15,000	
International Development	0	275,000
Relief of Poverty	0	75,000
Water and Sanitation	0	25,000
Training	750	0
Purchase of Books for Educational Program	270	0
Total Time, or Purpose Restrictions Released	\$ 345,366	\$ 458,052

### **NOTE 6 - LEASE COMMITMENT**

The Organization leased office space in San Clemente, California under an operating which expired December 31, 2010. Rent expense under this lease for the year ended December 31, 2010 is \$8,400.

### NOTE 7 - RELATED PARTY TRANSACTIONS

In October 2008, Nuru International Self Help Group was established as a separate not-for-profit organization registered in the Republic of Kenya, which conducts agricultural, water and sanitation, health care, educational, and economic development projects in rural areas of that country. Nuru International Self Help Group was established with the intent of becoming a self-sustaining organization through revenues derived from its programs. Until such financial independence is achieved, Nuru International has assumed responsibility for financing Nuru International Self Help Group as needed via periodic grants. For the years ended December 31, 2011 and 2010, the Organization was the primary grantor, shared resources, and collaborated on projects with Nuru International Self Help Group. The Organizations also share a common chief executive officer. For the years ended December 31, 2011 and 2010, the Organization contributed directly, or incurred expenses on behalf of Nuru International Self Help Group totaling \$786,025 and \$551,389, respectively.

### **NOTE 8 - PENSION PLAN**

The Organization maintains a defined contribution 401(k) plan. The Organization has no employer matching contributions to the plan for the years ended December 31, 2011 and 2010.

### **NOTE 9 - SUBSEQUENT EVENTS**

The date to which events occurring after December 31, 2011, the date of the most recent balance sheet, have been evaluated for possible adjustment to the financial statements or disclosure is July 18, 2012, which is the date on which the financial statements were available to be issued.

# NURU INTERNATIONAL SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2011

### PROGRAM SERVICES

	International Development	Awareness	Subtotal	Management and General	Fundraising	Total
FUNCTIONAL EXPENSES						
Accounting	\$ 0	\$ 0	\$ 0	\$ 8,100	\$ 0	\$ 8,100
Books, Subscriptions						
and References	174	2,916	3,090	3,063	2,000	8,153
Contractual Services	56,201	22,000	78,201	81,738	3,600	163,539
Depreciation	2,338	11,190	13,528	2,009	9,709	25,246
Equipment Rental and						
Maintenance	1,236	2,322	3,558	1,301	0	4,859
Foundation Team						
Expenses	1,842	0	1,842	0	0	1,842
Health Insurance	49,313	18,655	67,968	8,542	19,281	95,791
Information Technology	949	968	1,917	4,238	2,385	8,540
Insurance-Other	19,132	3,115	22,247	5,302	2,262	29,811
Legal	0	0	0	5,367	0	5,367
Licenses and Fees	225	3,579	3,804	3,727	8,076	15,607
Miscellaneous	0	4,425	4,425	121	0	4,546
Nuru Int'l Self Help						
Group Support	786,025	0	786,025	0	0	786,025
Payroll Taxes	45,928	17,375	63,303	7,955	17,958	89,216
Postage	67	1,060	1,127	1,371	2,175	4,673
Printing and Copying	604	768	1,372	1,203	2,471	5,046
Rent	4,118	1,558	5,676	2,676	1,610	9,962
Salaries	550,348	208,194	758,542	95,328	215,186	1,069,056
Supplies	1,475	743	2,218	1,507	227	3,952
Telecommunications	5,228	4,128	9,356	5,558	300	15,214
Training and						
Development	0	935	935	1,028	0	1,963
Travel and Meetings	91,817	21,632	113,449	36,575	8,471	158,495
Website	0	2,320	2,320	75	995	3,390
TOTAL FUNCTIONAL						
EXPENSES	\$ 1,617,020	\$ 327,883	\$ 1,944,903	\$ 276,784	\$ 296,706	\$ 2,518,393

# NURU INTERNATIONAL SCHEDULE OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2010

### PROGRAM SERVICES

	International Development			Management and General	Total	
FUNCTIONAL EXPENSES						
Accounting	\$ 0	\$ 0	\$ 0	\$ 8,913	\$ 0	\$ 8,913
Books, Subscriptions						
and References	304	2,184	2,488	2,052	72	4,612
Contractual Services	26,334	19,355	45,689	0	17,680	63,369
Depreciation	1,101	5,269	6,370	946	4,572	11,888
Equipment Rental and						
Maintenance	3,601	2,575	6,176	498	297	6,971
Foundation Team						
Expenses	1,326	0	1,326	0	0	1,326
Health Insurance	38,283	14,482	52,765	6,631	14,969	74,365
Information Technology	2,292	1,090	3,382	206	0	3,588
Insurance-Other	16,263	3,560	19,823	6,945	1,398	28,166
Legal	0	0	0	43,953	0	43,953
Licenses and Fees	3,178	2,039	5,217	1,791	7,019	14,027
Nuru Int'l Self Help						
Group Support	551,389	0	551,389	0	0	551,389
Payroll Taxes	39,234	14,841	54,075	6,796	15,340	76,211
Postage	195	4,800	4,995	195	1,392	6,582
Printing and Copying	197	19,040	19,237	6,018	160	25,415
Rent	9,392	3,553	12,945	1,627	3,673	18,245
Salaries	522,994	197,846	720,840	90,590	204,490	1,015,920
Supplies	1,464	6,733	8,197	1,727	3,211	13,135
Telecommunications	5,973	7,739	13,712	4,435	1,425	19,572
Travel and Meetings	70,964	29,746	100,710	13,752	14,533	128,995
Website	0	2,048	2,048	0	878	2,926
TOTAL FUNCTIONAL						
EXPENSES	\$ 1,294,484	\$ 336,900	\$ 1,631,384	\$ 197,075	\$ 291,109	\$ 2,119,568