

Progress

cooperation



To our partners in the fight against extreme poverty:

In February 2013, a new chapter in Nuru's mission began: Nuru started a second country project in Ethiopia. This expansion is the culmination of years of work and is a crucial step in the Nuru Model reaching proof of concept—which is our precursor to scaling to more and more countries. The Boreda Woreda region in Ethiopia exhibits need in all four core areas that Nuru addresses: 1) Hunger; 2) Inability to cope with economic shocks; 3) Preventable disease and death; and 4) Lack of access to quality education for children. By adapting our programs to a new environment and working with different populations and governments, Nuru is continuing to distill the core of our model for wider application.

Ethiopia's proximity to Kenya has enabled us to foster cross-project cooperation among our teams in Nuru Kenya and Nuru Ethiopia and allows for easier international management that can be handled with less time and expense. Building a regional presence in both countries will enable us to begin developing strategies to address failed states and post-conflict areas in nearby regions once we have the capabilities.

For Nuru Kenya, our most significant milestone of 2013 was a joint effort to design, prepare, brief and initiate Project 2017, a strategic planning process that will streamline Nuru Kenya operations over the next three years - integrating our programs more closely together to make our model far more cost-effective and scalable. The process is designed to enable the project to become scalable and sustainable by 2017. Project 2017 includes three-year budgets and three-year operational roll-outs detailing scaling and the exit of Nuru International staff from Kenya. The staggered exit of Nuru International expat staff will begin in 2014 with the exit of Impact Program expats by the end of Q2.

We invite you to read this report and celebrate our progress in 2013. Thank you for partnering with us to create a world where every person has the ability to make meaningful choices to improve her life in a lasting way.

Stay in the fight,

Jake Harriman
Chief Executive Officer

One of the things that impressed me most about Nuru's growth this past year is the organization's growing independence.

NURU IN THE NEWS

New Models to End Extreme Poverty on SSIReview.org

The Critical Role of Leadership in Driving Social Innovation on SkollWorldForum.org

Three Young Entrepreneurs Fighting Poverty Have Big Impact on Forbes.com

2013 Mifos Community Choice Awards—Honoring our Finest on Mifos.org

6 Veterans Who Are Creating Real Change In Politics, Business, Service on HuffingtonPost.com



Dear Investors:

2013 was a year filled with triumphs and challenges. As I look back on the year and the numerous hurdles we cleared while learning lessons that will serve us well in 2014 and beyond, I would like to share some highlights of 2013.

Our biggest challenges in Kenya were beyond our control—a lethal maize disease called MLND and a drought unlike any Kenyan farmers had experienced in years. Combined, these two issues meant spending an additional, unbudgeted \$500K in Kenya.

Additionally, we had to invest in order to grow—in a scaling plan for our agriculture loan, in a chilis cash crop pilot for Social Enterprises and in establishing Social Enterprises in Kenya as a subsidiary and in the US as a holding company of Nuru International. We accomplished all of this and more while finishing the year with \$300K of savings compared to our original budget. Having considerable overall savings while spending more programmatically demonstrates that Nuru operated with very lean overhead in 2013.

We had considerable success as well in tightening our finance and accounting processes in Kenya and the US and by building a robust system in Ethiopia. Our Nuru International 2013 audit had no findings; our audits and Form 990s are always available to the public on our website. We launched new budget and reforecast processes and created a financial dashboard which is shared quarterly with our Quarterly Report. 2013 again demonstrated our unwavering commitment to financial accountability and transparency.

Our financial sustainability engine, Social Enterprises, gained considerable ground in 2013. While the sustainability ratio took a substantial hit from the effects of drought and crop disease on the maize loan and dropped to 30%, Social Enterprises in Kenya was able to pilot African Bird's Eye chilies, develop comprehensive plans to launch dairy and poultry businesses in 2014, and streamline processes in order for the consumer products business line to become profitable. The setup of Nuru Kenya Social Enterprises as a for-profit subsidiary of Nuru Kenya also laid the groundwork for a clear distinction between the for-profit business lines and the NGO.

Our success in navigating the challenges of 2013 and continuing to move forward would not have been possible without the continued generous support of our donors. Every dollar truly mattered.

I look forward to continuing to share our story with you. Thank you for joining us in the fight to end extreme poverty.

Nisha Chakravarty
Chief Financial Officer

Having considerable overall savings while spending more programmatically demonstrates that Nuru operated with very lean overhead in 2013.

SUCCESS

Financial Dashboard

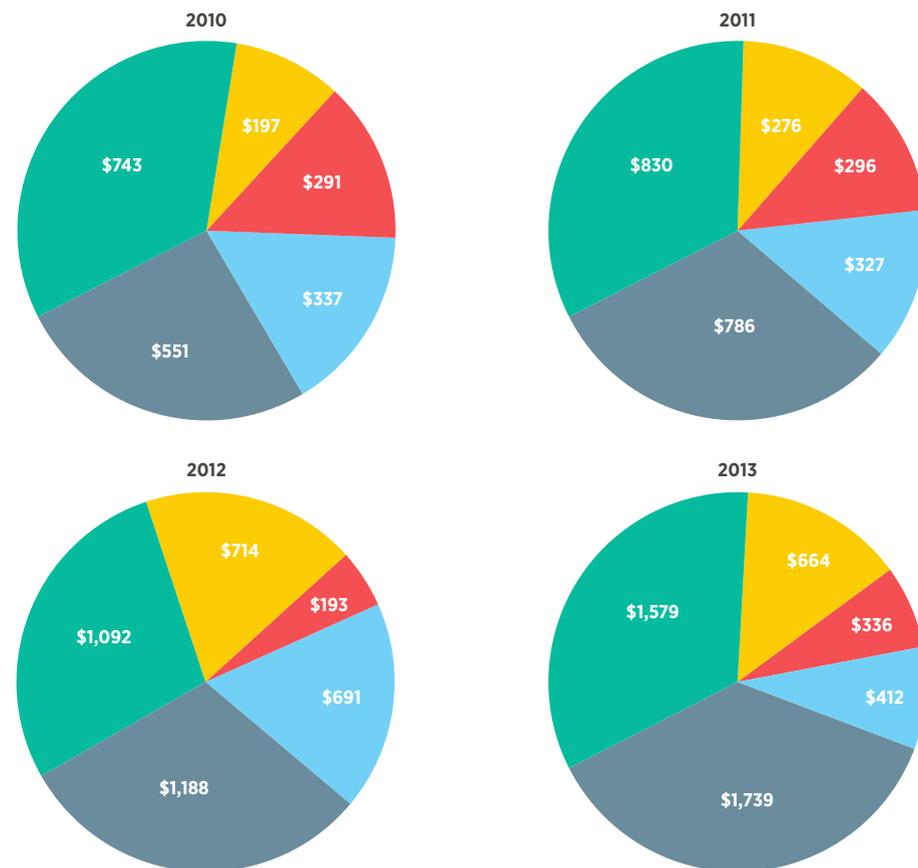


Nuru Kenya staff meeting

FINANCIAL RATIOS

		2010	2011	2012	2013
Program Efficiency Ratio	Program expense/ Total Nuru expense	0.77	0.77	0.77	0.79
Operating Reliance Ratio	Unrestricted revenue/ Total Nuru expense	1.45	1.05	0.92	0.83
Fundraising Efficiency Ratio	Unrestricted revenue / Fundraising expense	10.53	8.88	18.41	11.72
Sustainability Ratio	Social Enterprises revenue/ Total NK program expense	0.12	0.32	0.6	0.30

ANNUAL EXPENSES OVER 4 YEARS*



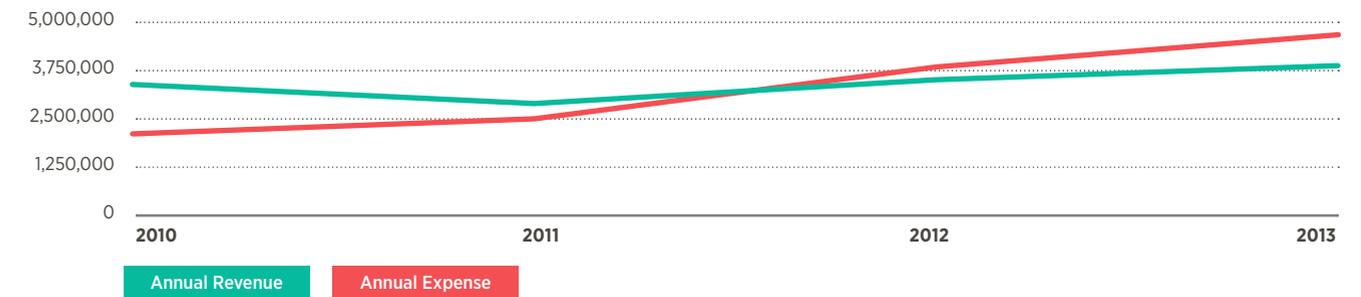
* All numbers are in thousands

Management, General & Admin Fundraising Awareness International-Grants International-Other

BALANCE SHEET

	2010	2011	2012	2013
Cash Balance*	755,173	1,223,248	737,768	208,901
Total Assets	1,573,169	1,951,920	1,415,062	5,105,218 ¹
Total Liabilities	70,092	74,553	98,811	152,957
Total Equity	1,503,077	1,877,367	1,316,251	4,952,261

ANNUAL REVENUE* / ANNUAL EXPENSE



REVENUE* / EXPENSE

	Total Annual Revenue	Total Annual Expense	% of Expenses Covered
2010	3,066,330	2,121,442	145%
2011	2,634,248	2,518,393	105%
2012	3,556,022	3,885,481	92%
2013	3,948,052	4,734,497	83%

REVENUE*

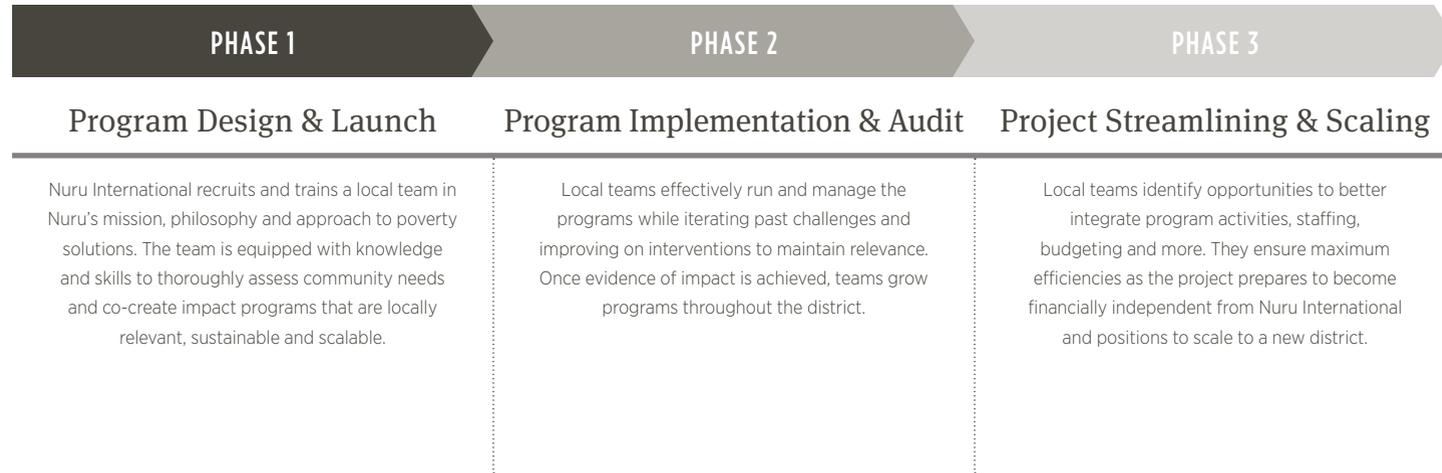
	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Total
2012	281,00	1,236,022	60,000	80,000	129,000	545,000	152,000	396,000	48,000	100,000	26,000	503,000	3,556,022
2013	560,000	203,052	645,000	475,000	281,000	126,000	229,000	423,000	241,000	344,000	122,000	299,000	3,948,052

* Unrestricted

¹ Includes \$4.6M time restricted revenue for 2014-2016

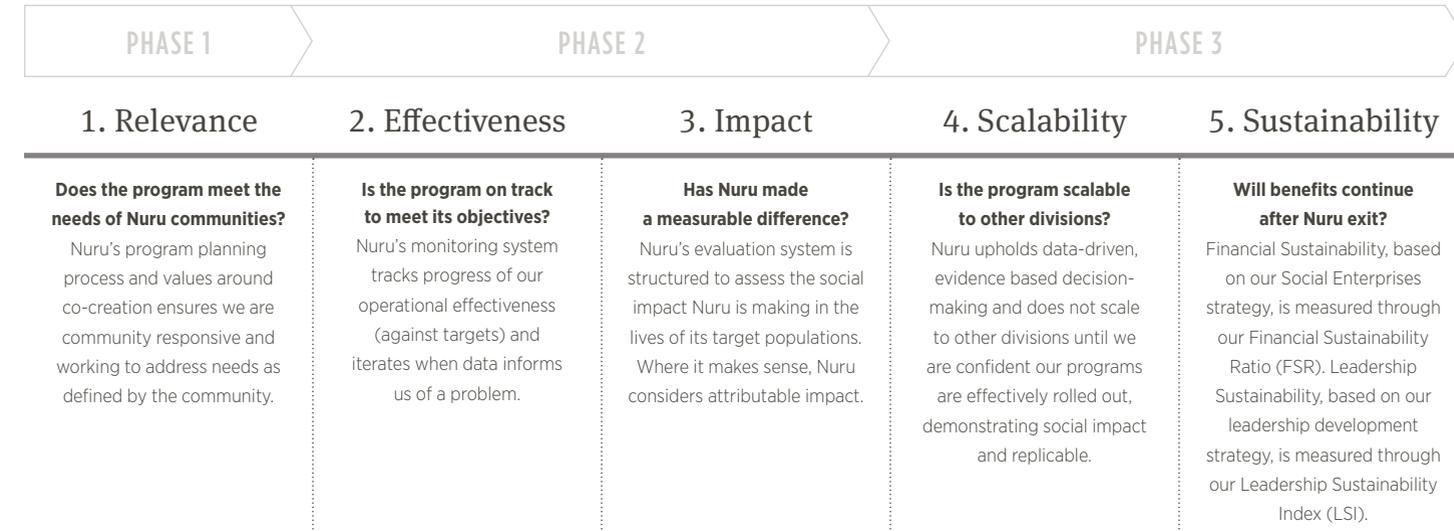
Phases of a Country Project

Each Nuru project goes through three phases



Measuring Progress Toward Impact

Each Nuru Project is evaluated using 5 main criteria*



* Except for scalability, framework based on the DAC Principles for the Evaluation of Development Assistance, OECD (1991)



“What the M&E team strived for in 2013 was to capitalize on the systems we had previously developed to demonstrate progress toward sustained impact. I strongly believe that it’s not enough to make impact in the development sector; we must sustain it, and that’s what makes Nuru unique.”

–Veronica Olazabal,
Monitoring and Evaluation Director



boreda woreda

launched in 2013

Ethiopia

Launching a new country project offers the opportunity to test our Program Planning Process, an eight-step plan for co-creating and co-designing locally-relevant poverty solutions.

Progress Towards Impact

	PHASE 1	PHASE 2	PHASE 3		
	Relevance	Effectiveness	Impact	Scalability	Sustainability
AGRICULTURE	●	○	○	○	Leadership ○
CED	Beginning in 2014	○	○	○	○
HEALTHCARE	Beginning in 2014	○	○	○	○
EDUCATION	Beginning in 2014	○	○	○	○
					Finances ○

● Achieved ● On track. Early evidence of impact demonstrated, attributable impact assessment in progress. ● Not achieved ○ Not yet measured

from a Nuru farmer

My name is Ermias Gona and my wife and I live in Dubano Bulo, Ethiopia. We have six children, five boys and one girl. For me and this whole kebele, life has been more difficult than in past years. [Continue reading on the next page >>](#)

In October, the Nuru Ethiopia team traveled to Nuru Kenya for a week-long information sharing exchange. The trip was a huge success and both teams gained key takeaways that will help drive more effective and efficient program design in their respective locations.

Nuru Ethiopia kicked off the seven-month Program Planning Process (PPP) for the Agriculture Program. The PPP begins with conducting a Strengths and Needs Assessment (SNA) in the community; developing a problem statement and program goal; analyzing best practices and case studies; and creating a program proposal including a Logic Model, one-year rollout and budget, staffing model and M&E system.



Nuru Ethiopia team visiting Nuru Kenya team in Kuria West, Kenya

The result of the Agriculture PPP was developing farmer-owned, farmer-run, for-profit agricultural cooperatives in Nuru Ethiopia. These cooperatives will generate profits by operating both the agriculture input loans and crop commercialization business lines and pay dividends to its member farmers. Farmers in three kebeles were registered and mobilized into cooperatives to prepare for their first planting with Nuru Ethiopia in the 2014 belg season (short, moderate rainy season from March to May). The M&E team will conduct a baseline of household agricultural activities in early 2014.



Nuru Ethiopia Agriculture team interviewing farmers during the Strength and Needs Assessment (SNA)

“In 2013, Nuru culminated plans that have been in development for nearly four years: Nuru Kenya exit and the start of Nuru Ethiopia. Nuru International began turning over operations to Nuru Kenya and is starting to build up operations in our second country project, Nuru Ethiopia. These two fundamental steps are crucial in our reaching proof of concept and support our efforts to continue learning and adapting the Nuru Model to provide meaningful choices to more and more people living in extreme poverty.”

-Aerie Changala, Director of International Operations



Ermias and family standing outside their home

» **A number of people** in this kebele, including myself, are not getting enough food to feed their families. It makes me feel worried and stressed. I was trying to borrow food from friends and neighbors. If it's not available, I've tried some micro-businesses in addition to agriculture. But even if I know how to do these businesses well, I lack the startup money to begin.

The major sicknesses we face are malaria, diarrhea, pneumonia and cough. In the past, my wife faced malnutrition when she was pregnant. We usually get sick 2-3 times per year. If it's during a time when we have enough money, we will go to the local clinic. But if it's during the season when we don't have enough, we will just stay in bed because we can't afford any treatment.

I was sending my children to school, but when times get tough, I am making them drop out from the school. If there's no food, the children cannot go, and we cannot afford to buy the books and materials because we need to use the money to eat. When Nuru came to my kebele, I was very excited. I've never been a member of any organization. I have huge hope for the future with Nuru.



Ermias and sons inside their home

Construction of Village Aggregation Centers (VACs) has begun. The VACs will be used by cooperatives working with Nuru to use as operational hubs, to store agricultural inputs and to commercialize crop outputs from farmers during 2014.

Country Program Director Bereket Akele submitted the first annual review of Nuru Ethiopia to the Ethiopian government and passed with outstanding marks.

Government officials noted that they are impressed with how Nuru works with local leaders to truly understand the needs of the community and work alongside and in support of existing government initiatives.



Many Ethiopian farmers experience low agriculture yields due to ineffective planting methods

Nuru Ethiopia Senior Management



Bereket Akele,
Country Program Director



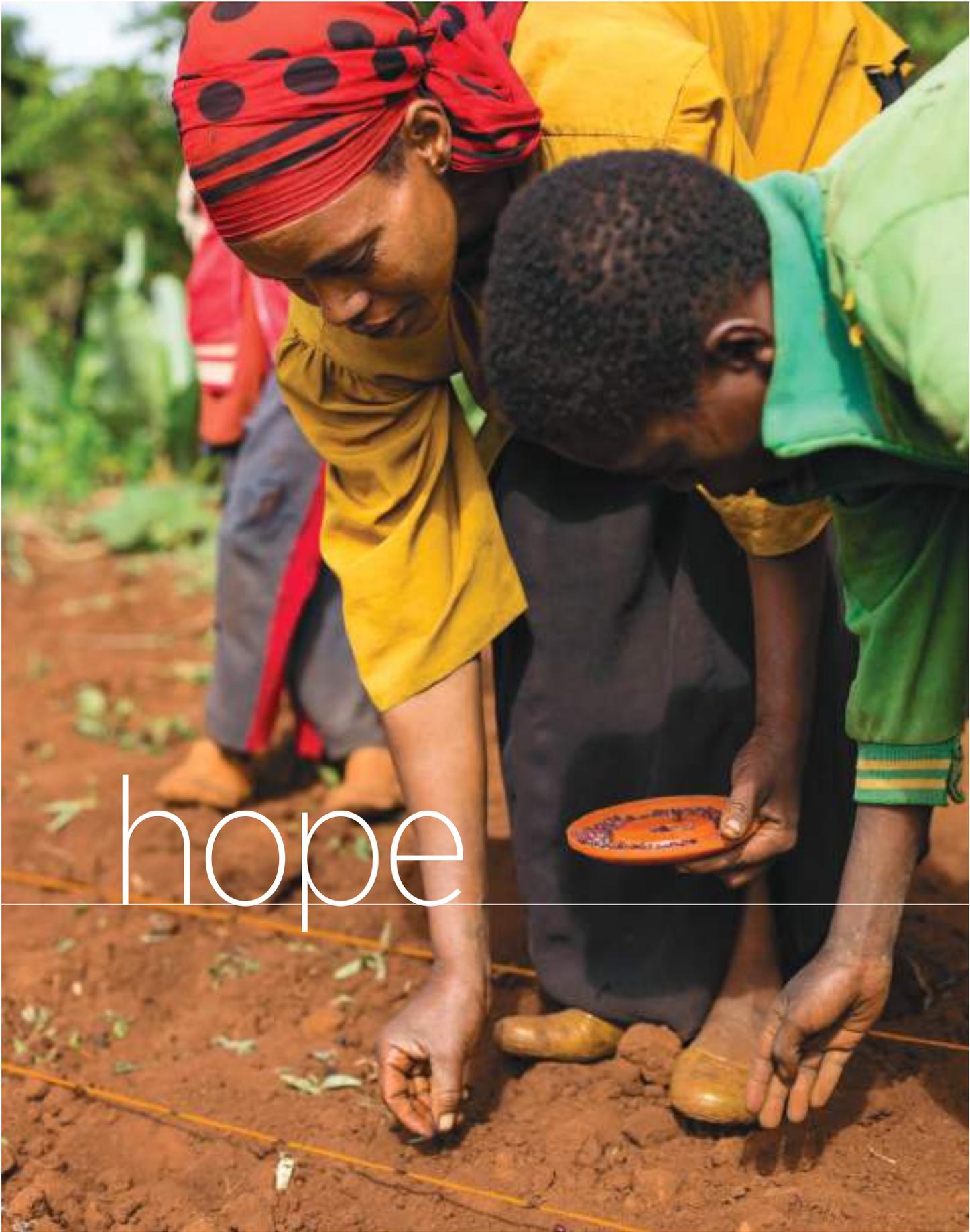
Biruk Enaro,
Leadership



Bethelehem Gelgelo,
M&E



Alemseged Lukas,
Agriculture



kuria west district

launched in 2008



Kenya

Each of our four impact programs is demonstrating positive impact.

Progress Towards Impact



	PHASE 1		PHASE 2		PHASE 3	
	Relevance	Effectiveness	Impact	Scalability	Sustainability	
AGRICULTURE	●	●	●	●	Leadership ●	
CED	●	●	●	●	●	
HEALTHCARE	●	●	●	●	●	
EDUCATION	●	●	●	●	●	
					Finances ○	

● Achieved ● On track. Early evidence of impact demonstrated, attributable impact assessment in progress. ● Not achieved ○ Not yet measured

from a Nuru farmer

My name is Joyce Magembe and I live in Nyansase, Kenya.

I have 5 children. Their ages are 24, 17, 13, 8 and 6. The oldest is attending college in Nkemya. My husband, Francis, passed away. I have been a Nuru member for almost 5 years. [Continue reading on the next page >>](#)

In 2013, Nuru Kenya faced two significant challenges: a lethal maize disease that affected crops throughout East Africa, and a prolonged drought at the height of the growing season. Despite the potential of catastrophic crop loss and prolonged hunger season for Nuru farmers, Nuru Kenya's local leaders devised and implemented a comprehensive education and containment program that mitigated risk and insulated our farmers from devastation. Additionally, significant progress was made in our CED, Healthcare and Education programs to prepare us for Phase 1 of expat exit in 2014.

Agriculture

Eliminate household hunger by equipping farmers to sustainably increase crop yields and translate surplus yields into income

PERFORMANCE METRICS	2009		2010		2011	2012	2013
	LR	SR	LR	SR			
Number of Nuru farmers (Total # of farmers taking loans)	394	498	899	1,176	975	2,783	5,518
Total number of acres farmed	678	672	1,525	1,758	1,198	3,391	6,236
Saturation of Nuru farmers in district	4%		6%		5%	12%	27%
Average loan per farmer (KSh/USD)	9,084 \$107		7,607 \$89		8,284 \$97	8,298 \$98	8,852 \$104
Total loan amount issued (KSh/USD)	8,102,925 \$95,329		15,784,271 \$185,697		8,076,995 \$95,023	23,194,376 \$272,875	48,845,750 \$574,656
Repayment rate	98%		80%		86%	97%	95%



After a challenging season involving drought, erratic weather and our hard won 98.4% containment of a crop disease called MLND, the Nuru Kenya Agriculture Program team focused on loan repayment for the 2013 long rains loan. Nuru Kenya is preparing to offer a diversified crop package in 2014 which will include drought-tolerant brown sorghum and finger millet as well as maize, the staple food in Kuria. Thousands of farmers received training at base education events and farmers who live in early planting areas received their 2014 agricultural input loan.

IMPACT INDICATOR	2012	2013	
% Change In Crop Yield Over Baseline	Nuru Farmers	123%	-49%
	Non-Nuru Farmers	5%	-63%
	Difference	118%	13%
% Food Insecurity Experienced During Peak Hunger Season	Nuru Farmers	n/a	41%
	Non-Nuru Farmers	n/a	53%
	Difference	n/a	12%*



Nuru Kenya farmer, Joyce Magembe, in her field

» Before Nuru came in I had a difficult life.

My husband, Francis, passed away. I did not have enough food to eat and I could not afford to have my kids attend school. Neighbors in my community all around were all facing the same challenges. Many were getting sick from malaria and diarrhea. People from Nuru taught us how to boil water and sleep under mosquito nets and the importance of washing our hands after using the latrine. Since then we have not gotten sick as much.

Before Nuru, I worked very hard in my field but was only able to get 5 sacks of maize per acre. Nuru trained me how to farm better and my first harvest I received 16 sacks of maize per acre. One of biggest challenges was last year when there was very little rain. We tried but (were) not able to harvest much. Last year was hard, but we had enough food to eat.

I am in a savings club. We call ourselves the "Nyansase Simba Group" because we are strong ("simba" means lion). We meet every week and we collectively save. It's easy for me to save and is good in case we have an emergency need. I have bought a dairy cow and am dreaming of building a better house.

From savings, I am able pay for kids school fees. Their reading and writing has really improved. My oldest is in college and wants to one day become a teacher. I encourage my kids to take time, not get married too young and to study hard. ■

"I like the teachers from Nuru that come to our school. They are very nice and friendly. My favorite thing to study is English. When I grow up I would like to be a teacher."

-Daughter, Rebecca (6 years)



Joyce Magembe with her daughters

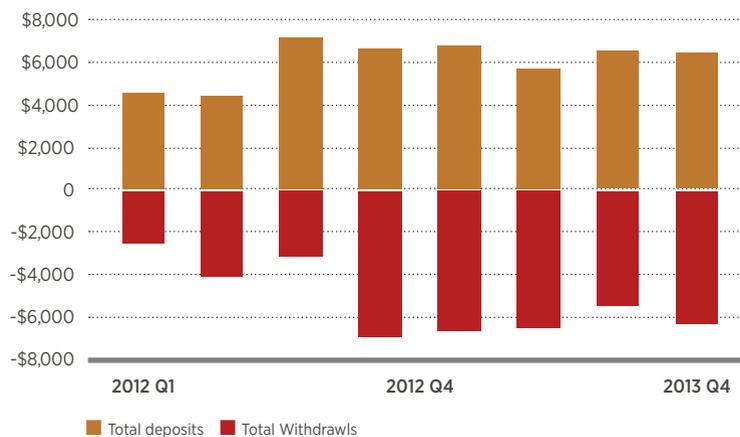
Community Economic Development

Help farmers cope with economic shocks in a sustainable way by equipping them with money management skills and providing access to basic financial services

PERFORMANCE METRICS	2012	2013
Total enrolled CED members	1,491	2,115
% of targeted Nuru farmers engaged in group savings and loan programs	50%	47%
Total savings deposits (KSh/USD)	1,935,689 \$22,773	2,165,195 \$25,473
Total number of loans issued	571	242
Total amount of loans issued (KSh/USD)	2,738,130 \$32,213	1,606,300 \$18,898
Average loan size per client (KSh/USD)	4,795 \$56	6,638 \$78
% of members taking loans	38%	11%
Loan outstanding as a % of savings	n/a	25%
Repayment Rate	100%	100%

Nuru International's CED Program received the 2013 Mifos award sponsored by Google for "Most Innovative Microfinance Institution" meeting all three selection criteria for our innovative use of technology; innovative service offerings; and innovative participation. In Kenya, the CED program scaled to five sublocations in Masaba and Ikerege Divisions. The team completed auditing and reconciliation of group savings accounts and also drafted a group constitution to streamline Nuru members' obligations, responsibilities and rights while participating in the group savings and loan programs. The group constitution was successfully adopted by 100% of CED members, as witnessed by their signing of the constitution.

SAVINGS BEHAVIOR BY HARVEST AND HUNGER SEASONS 2012-2013



Healthcare

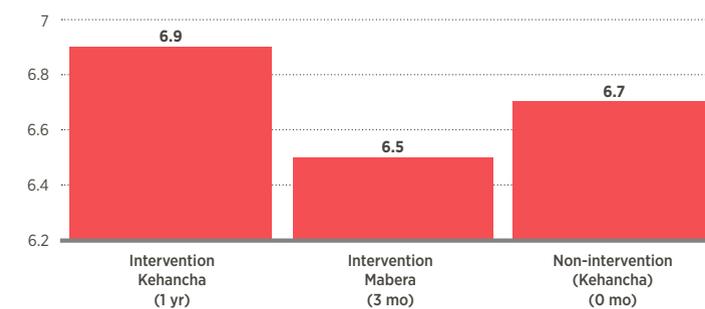
Enables Nuru farmer households to avert preventable disease and death by encouraging the adoption and maintenance of healthy behaviors that have been identified to improve maternal and child health

PERFORMANCE METRICS	2012	2013
Number of Nuru farmer households receiving monthly Home Visit	1,496	1,495
% of Nuru farmer households receiving monthly Home Visit	54%	33%
Average Home Visits completed per household per year	n/a	9
% of deliveries in a clinic	n/a	92%
% of newborns visited within first 3 days of life	n/a	69%

HEALTHY BEHAVIOR SCORECARD (Composite)	2013 Nuru (1 yr)	2013 Nuru (3 Mo)	2013 Non-Nuru
Safe Pregnancy and Childbirth (6 behaviors)	4.0	3.8	4.1
Safe Water and Sanitation, Malaria Prevention (4 behaviors)	2.9	2.7	2.6
All Healthy Behaviors (10 behaviors)	6.9	6.5	6.7

HOUSEHOLD ADOPTION OF ALL 10 HEALTHY BEHAVIORS, 2013

Average Numbers of Healthy Behaviors (out of 10)



Healthcare trained a new team of Field Officers and scaled home visits to Mabera Division. With the implementation of the Telerivet SMS platform, Healthcare has the ability to send tailored messages from Field Officers to households based on individual healthcare needs and requests as well as send wider-reaching messages during social marketing campaigns.

Education

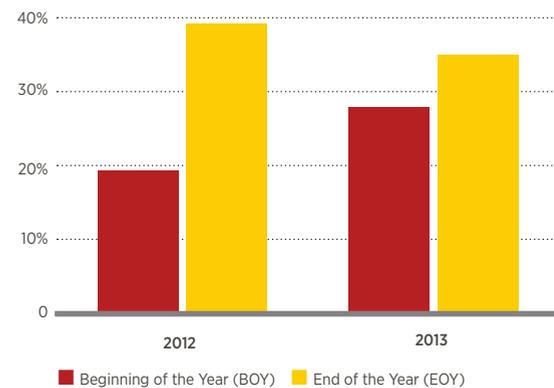
Provide students attending primary public schools in rural communities with access to English literacy programs

As a complement to the Monitoring and Evaluation team's completion of the 2013 Uwezo Assessment used to assess literacy levels, the Education team conducted video interviews with 18 teachers and 21 students at 7 of 12 outreach schools; the interviews spoke positively of Nuru. 50 teachers from 11 of 12 outreach schools also participated in an end-of-year survey; 100% said they have seen a positive impact on student literacy rates as a result of Nuru's Outreach Program.

PERFORMANCE METRICS	2012	2013
# of public primary school children reached	3,806	4,063
Number of schools where the Nuru Education outreach program is working	9	12
Number of educational outreach sessions per class per year	n/a	21
Number of active trained Nuru facilitators	n/a	28
Average student-to-facilitator ratio	n/a	8:1

As of May 2013, Nuru Kenya Education Program increased outreach time to one hour per class per week at all partner schools and implemented a classroom observation tool to assess the quality of instruction from Nuru facilitators. Consultants from Harvest Learning Group partnered with Nuru Kenya to develop learning progression maps for Nuru curriculum using Common Core State Standards. Education Program leaders George Baridi, George Nyamweya, Victoria Tissian and Tinyi Johnson attended and presented a poster at the "8th Pan-African Reading For All" conference in Nairobi from August 12-16, 2013.

CHILDREN AT STANDARD 2 LITERACY LEVEL IN KURIA WEST DISTRICT, 2012-2013



Nuru Kenya Senior Management



Philip Mohochi,
Country Program Director



Tom Juma Nyongesa,
Agriculture Program Manager



Ibrahim Sifuna,
CED Program Manager



Rebecca Okinda Adhiambo,
Healthcare Program Manager



George Baridi,
Education Program Manager



Jane Omanga,
Leadership Program Manager



Rogonga Augustine,
M&E Program Manager



Sustainability

The Nuru Model is designed to deliver a self-renewing and self-sustaining pipeline of leaders and finances to enable lasting change in extremely poor, remote, rural communities.

Local Leadership

Meet two local leaders who deeply understand servant leadership and are effectively modeling it in Nuru Kenya:

Jane Omanga, Leadership Program Manager

Q: How would you describe the type of leaders Nuru is working to develop?

A: When we talk about leadership, people think of a leader in broader perspective, but in Nuru we look at the kind of servant-leadership in a leader we'd want. In servant leadership, we want a leader who's humble, a leader who's there for his/her people, a leader who's able to take feedback positively, whether it is positive feedback or critical feedback. A leader who is leading by example, a role model to the team. And we'd also want a leader who is able to learn from the people, because we say that leaders are not 100% know-it-all. [We are developing] leaders who learn a lot from the people they work with—in that way they learn if they accept feedback positively, learning from their mistakes.



Tom Juma Nyongesa, Agriculture Program Manager

Q: What makes Nuru's Leadership Program effective at equipping leaders?

A: By making it clear that leadership development is a strategic priority especially with the exit plan, Leadership Program focuses on the founding virtues of Nuru Kenya. This provides a uniform foundation to all staff irrespective of their previous working places.



Servant leadership sums it all. Community first.



NKSE storefront

Social Enterprises

Nuru International incorporated Nuru Social Enterprises (NSE), a U.S. based holding company that will be the majority owner of Nuru Kenya Social Enterprises and Nuru Ethiopia Social Enterprises. Our CFO, Nisha Chakravarty, will make the transition to become the President of Nuru Social Enterprises in 2014.

Nuru Kenya Social Enterprises, now a for-profit subsidiary of Nuru Kenya, secured unsubsidized fertilizer at a competitive rate for 2014 input issue—which decreases our dependence on the government-subsidized fertilizer we have purchased in years past. The African Bird's Eye Chili pilot program progressed as 177.5 acres of chili were successfully transplanted to the field with plans to harvest starting in January 2014.

NSE also secured a partnership with Kiva to invite lenders to fund agriculture loans to Nuru farmers. Nuru farmer profiles appeared on Kiva's website in November.

Healthcare commodities, formerly a small products business line housed in the Healthcare Program, is now overseen by Nuru Kenya Social Enterprises (NKSE) and launched in an expanded format concurrent with the opening of a flagship storefront at the Nuru Kenya Regional Training Center.

The team developed business plans, specifically for dairy and poultry farms, with expectations to launch new business lines in 2014. Building of a poultry shed to house over 2,000 baby chickens will commence in January 2014.

In June 2007, Nuru was a vision that hadn't found a home.

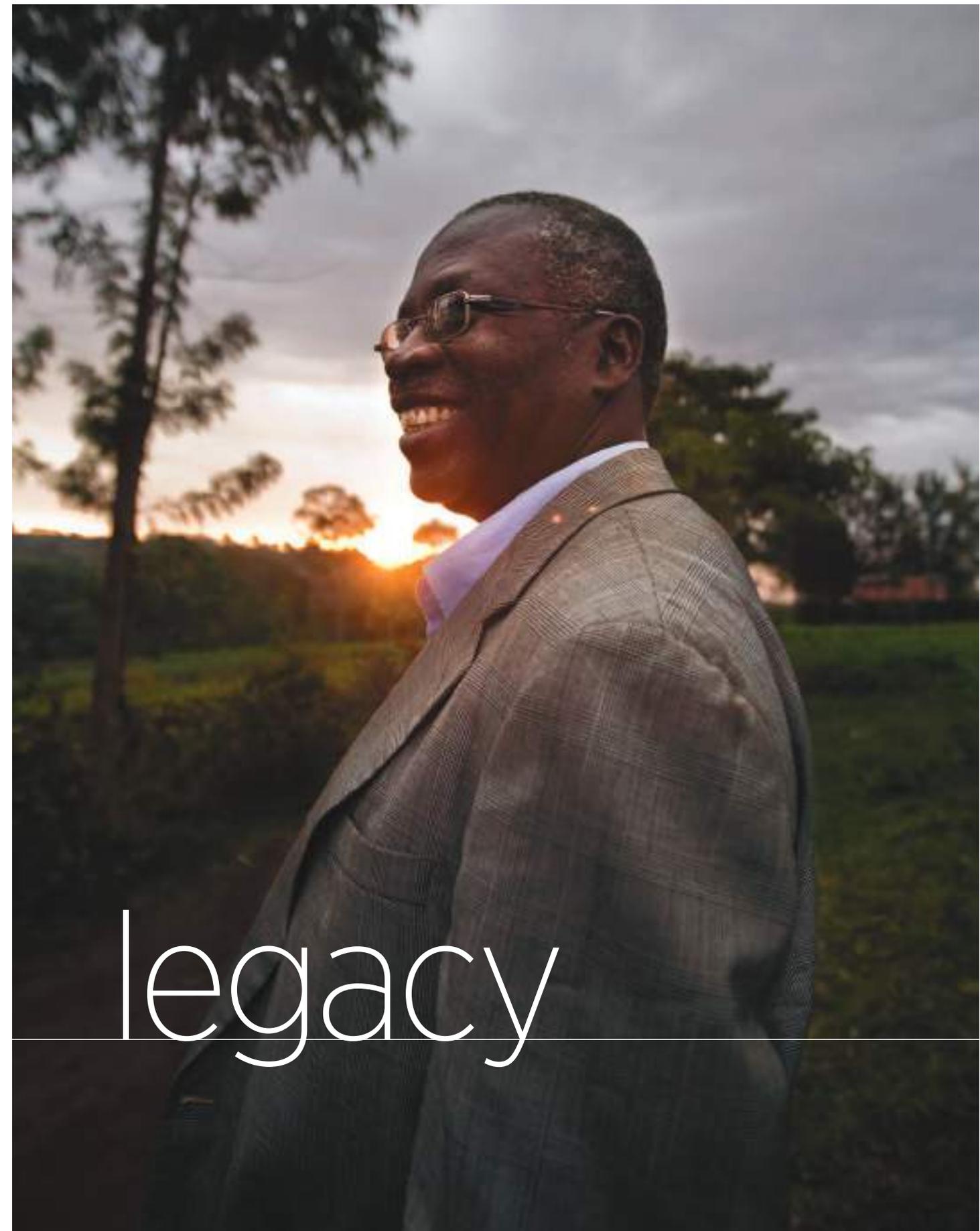
After spending that summer in Kenya and meeting Philip Mohochi who would later become Chairman of Nuru Kenya, Jake felt alive knowing that he and Philip would work together to make their shared vision a reality, starting in Kuria, Kenya. >>



Pauline Wambeti (above), Philip Mohochi (opposite)

In 2014, our senior leadership will undergo a transition. Philip Mohochi is planning to retire in July, but he will remain a critical leader in his position on the Nuru Kenya Board of Directors. Pauline Wambeti joined Nuru in September 2013 as Impact Program Director and will train under Philip for six months before assuming the role of Executive Director in July 2014. Pauline has a diverse and extensive background in community development, having worked in various regions of Kenya. Prior to joining Nuru in September 2013, she worked at the United Nations Environment Programme (Regional Office for Africa), providing support on policy and project development, partnership building and resource mobilization. Previously, as a Program Officer at NOPE Kenya, Pauline was the team leader for the PEPFAR funded NPI-SHAP consortium in South Nyanza and later implemented the APHIA Plus western workplace interventions in Kisii and Migori Counties. Her earlier work experiences include a stint at K-Rep Bank as a Business Development Officer and later SME/Retail Officer; and a Program Facilitator for Doctors of the World-Spain. We are excited for the next chapter under Pauline's leadership.

In May 2014, Chairman Philip Mohochi was traveling from Migori to Kuria with his brother, Robi, when a matatu (bus) tried to pass, swerved and hit them in a head-on, three-car collision. Philip and Robi died instantly. We deeply grieve our loss and will not let Philip's vision die. He will continue to be an inspiration to all of us.



Kenya Financial Information

PUBLIC SUPPORT AND REVENUES

Grants and Donations	1,449,703
Program Revenue	594,722
Total Revenues	2,044,425

EXPENSES AND LOSSES

Program Services	
Healthcare Program	72,481
Education Program	76,152
Community Economic Dev	45,135
Agriculture Program	343,678
Social Marketing	5,052
Leadership	39,090
Monitoring & Evaluation	61,571
Social Enterprise	510,344
Cost of Goods Sold	614,895
Total Program Services	1,768,397
Management and General	373,538
Total Expenses	2,141,935

ASSETS

Cash	149,668
Program Loans Receivable	805,000
Program Inventories	469,746
Fixed Assets	564,457
Total Assets	1,988,871

LIABILITIES AND EQUITY

Current Liabilities	821,087
Change in Net Assets	(97,511)
Net Assets, Beginning of Year	1,265,294
Total Liabilities and Net Assets	1,988,871

Audited by: Obwanga and Associates, Certified Public Accountants (CPAK).
*All Figures in U.S. Dollars

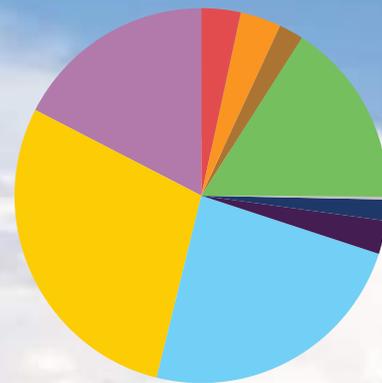
PUBLIC SUPPORT AND REVENUES

- Grants and Donations
- Program Revenue



EXPENSES AND LOSSES

- Healthcare Program
- Education Program
- Community Economic Dev
- Agriculture Program
- Social Marketing
- Leadership
- Monitoring & Evaluation
- Social Enterprise
- Cost of Goods Sold
- Management and General



US Financial Information

PUBLIC SUPPORT AND REVENUES

Grants and Donations	7,817,171
In-Kind Donations	528,522
Investments	24,496
Interest	320
Total Revenues	8,370,509

EXPENSES AND LOSSES

Program Services	
International Development	3,319,736
Awareness	412,493
Total Program Services	3,732,229
Management and General	664,273
Fundraising	336,959
Total Functional Expenses	4,733,461
Loss on Disposition of Assets	1,038
Total Expenses	4,734,499

NET ASSETS

Change in Net Assets	3,636,010
Net Assets, Beginning of Year	1,316,251
Net Assets, End of Year	4,952,261

Prepared by Elizabeth Atherton, CPA.

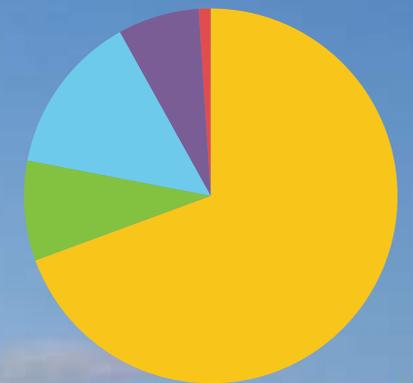
PUBLIC SUPPORT AND REVENUES

- Grants and Donations
- In-Kind Donations
- Investments
- Interest

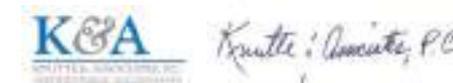


EXPENSES AND LOSSES

- International Development
- Awareness
- Management and General
- Fundraising
- Loss on Disposition of Assets



Nuru International is a 501(c)(3) non-profit, public benefit charity and meets all 20 Better Business Bureau Charity Standards. Nuru has been awarded the Independent Charities Seal of Excellence for certifying, documenting and demonstrating that we meet the highest standards of public accountability, program effectiveness and cost effectiveness. "Nuru" is a Kiswahili word meaning light.





Donor Spotlights

USNA Class of 1998



Naval Academy Graduation

In spring 2012, Fairmont Senior High School in West Virginia organized an entire week of events to raise funds and awareness for Nuru International; they called it Nuru Week. Dave Forman, the Class President for the United States Naval Academy Class of 1998, saw the video on Facebook and was inspired by these students. He had graduated with Nuru's founder, Jake Harriman, and thought, "What if we did something similar to honor our classmate at our 15-year reunion?" The result was a commitment by the "Great '98" class to raise \$98,000.

As the year progressed, Jake's classmates personally donated, raised funds, invited their employers to match their donations and a few even ran the 38th Marine Corps Marathon with Team Nuru International. At their November reunion, they celebrated life long friendships, committed lives of service and the **\$110,439 they raised to invest in Nuru's work** to provide meaningful choices to those living in extreme poverty. Nuru is grateful to the Class of 1998 for their inspiring efforts and tremendous generosity.

Helmsley Charitable Trust



Helmsley Charitable Trust officers visiting Nuru Kenya

The Leona M. and Harry B. Helmsley Charitable Trust, one of the largest foundations in the country, selected Nuru to be one of their first two recipients of a brand new initiative working to help Vulnerable Children in Sub-Saharan Africa.



Their donation, which is the largest donation Nuru has received to date, will be focused specifically on helping us reach proof-of-concept for our work in Kenya. Their grant of \$4,680,506 over the next three years will cover most of our costs for building out Nuru Kenya and setting up our operations to scale there without foreign funding.

As we build out our new project in Ethiopia, we're putting procedures in place to help the Nuru model be easily transferable to new communities and to other NGOs and governments who want to use it to end extreme poverty in their context. Because of The Helmsley Charitable Trust grant and the support of our committed donors, we're able to take a huge step towards seeing the end of extreme poverty in our lifetime.

Donor Recognition

LEAD INVESTOR

\$300,001+

Anonymous



VISIONARY

\$100,001 - \$300,000

Alex and Polly Ryerson

Gene Sykes

Anonymous

Peter and Amy Wagner

Gayla and Kevin Compton

TORCHBEARER

\$10,001 - \$100,000

Anonymous (4)

Alan Waxman

David Fischer

David and Lavila Nancarrow

Don and Katie Faul

Erol Foundation

Heather Haaga

Hoku Foundation

Jay Zimmerman

Joe Gleberman

John and Melissa Hancox

John Hurley

Krishnan-Shah Family Foundation

Marie Halley

Mukesh Patel

Mulago Foundation

Peery Foundation

The Craig and Susan McCaw Foundation

William Duhamel

Taweel Family Fund

The Franklin and Catherine Johnson Foundation

LEADER \$1,001 - \$10,000

Anonymous (2)

Abigail Hills

Rob and April Pack

Ben and Marisa Gumpert

Billy and Jamie Williams

Bradley Prugh

Brittani Swearingen

Bryan and Stacey Kidd

Cameron King

Carrie Batson

Charles Spenceley

Charles Steitz

Cheryl Messenger

Chris Lagioia

Chris McCann

Christopher Doggett

Christopher Lang

Coleen Patell

Cristoforo Larzo

Dan Martin

David Forman

David Inman

David Silverman

Denise Varriano

Diane Tarantini

Dustin Byrum

Eric Liese

Erika Stafne

Gerald McNamara

Gina Kelley

Greg Hunter

Hope Church

James Bouck

James Williams

Jean-Marie Hegarty

Jenna Mace

Jennifer Schaap

Jeremy Utley

Joel Morrison

John Cope

John Cremins

Joseph Femenia

Kalpatharu Foundation

Kathleen Bonasso

Keith and Laura Galloway

Kenji Gjovig

Kevin and Meghan Robb

Lizbeth Conboy

Margueritte Bassali

Marianne Berkovich

Matthew Bazarian

Matthew Dodge

Melissa Palmisciano

Michael Gawlas

Michael Rogers

Mike Harriman

Micah and Nesha Crossman

Nicholas Culp

Nicholas Langan

Pablo Paniagua

Rachel Seaman

Rajeev Winfred

Richard Orton

Dick and Sibyl Towner

Robert Clarkson

Robert Henderson

Robert McDiarmid

Ruth and Joshua Hutchins

Sanjeetha Peters

Jeff and Sarah Dodson

Shannon Martin

Shawn Williams

Simit Patel

Spies Foundation

Stephen and Amanda Houghton

Steve Feldman

Steve Powell

Stuart Godwin

Tanya Chroman

Tara Culp

Thomas Corder

Timothy Whalen

Todd Mace

Smart Choice Computer Solutions-

Wayne Snyder, President

Carolyn and Preston Butcher

PARTNER up to \$1,000

Anonymous

Aaron Jannetta

Aaron Mann

Aaron Payton

Aaron Shoemaker

Abha Agrawal

Abigail Novak

Adam Fleming

Adam Herb

Adam Hruby

Adam Riley

Adam Schuster

Adam Westall

Adan Covarrubias

Adrin Fisher

Agile Developer, INC.

Alejandro Nunez

Alex Sojda

Alex Vipond

Alexander Shraer

Ali Bray

Alice Mount

Alicia Levesque

Cody and Alison Bailey

Alison Hoyt

Allan Sabol

Allen Badeau

Allison Guaspari

Allison Marder

Allison Stettner

Alyson Sarsfield

Amanda Edmondson

Amber Wheeler

Amie Minor

Amy Harlick

Amy Nance

Ana Campos-McDonald

Andre Bonakdar

Andres Vargas Lugo

Andrew Cantor

Andrew Clarendon

Andrew Cogar

Bracken and Andrew Gustin

Andrew Lurker

Andrew Magno

Andrew McLean

Andrew Roorda

Andrew Scantland

Andrew Schuurmann

Andrew Terrick

Angela Smith

Ann Keefer

Anna Hoskinson

Anna Santrock

Anna Siverd

Anne Bailey

Anne Borg

Anthony and Heather Mauro

Anthony Giardino

Antoinette Wilson

April McBride

Armando Ocando

Arnold McQueary

Arnold Stankus

Arthur Hirsch

Ashley Glock

Ashton Miller

Austina Jordan

Aylin Duyal Robertson

Barbara Shannon

Barry Rogers

Barton O'Brien

Basil Fthenakis

Beatus Maserio

Dave and Becca Baas

Becky Charlton

Ben Vipond

Benjamin Maritz

Benjamin Young

Beth Vann

Bethany Torres

Bianca Sifuentes

Bill onderdonk

Billy Riley

Blaire Wise

Bloomsburg University

Bob Burton

Garreth and Bonnie Sutton

Brandee Melcher

Brandon Roach

Brandon Wong

Brendan Bosch

Brendan Higgins

Brett & Amanda Huffman

Brett Allison

Brian Braat

Brian and Laura Clark

Brian and Lori Mace

Brian and RachelSchupp

Brian Sherlock

Brian Von Kraus

Brianna Robinson

Brienne Hedgecock

Brook Changala

Brooke Summers

Brooks Hollan

Brooks Walters

Brown McCullough

Bruce Holm

Bryan and Liz McClune

Bryan Nehl

Caitlin Cocilova

Cammy Elquist LoRe'

Candice Trummell

Carey Gilbert

Carmela Delgra

Carmen Abreu

Carol McGinty

Caroline Rodi

Carolyn Dunaway

Carolyn Snider

Casey Jones

Casey Mechael

Catalina Delgra Brockman

Catherine Cook

Catherine Dry

Catherine Murray

Cathleen Johnson

Cathy Lezek

Chad Gremel

Chad Micucci

Chad Schumacher

Chad Seagren

Chad Speer

Chandler Billups

Charlene Marlett

Charles fisher

Charles Gunn

Charles Larson

Charles Molloy

Charlie Williams

Charlotte Jordan

Chelsea Whipp

Cheri Dial

Chris Cooke

Chris Marvin

Chris Masek

Chris Robinson and Sarah Rollings

Chris Rogers

Christa Falk

Steve and Christi Powell

Christian Molloy

Christian Townsend

Christina Baumgardner

Christina Bond

Christopher Baker

Christopher Catalano

Christopher Curtiss

Christopher Gonzalez

Christopher Martin

Christopher Pacentrilli

Christy Martsof

Christy Weimer

Cinda Brown

Cindy Keating

Claire Denton

Clare Shreeves

Colleen Kosloski

Colleen Matz

Colleen Thornbrugh

Collin Burton

Connie Roberts

Corey Bozic

Corey Zink

Cori Thornton

Craig Southwick

Mark and Crystal Messenger

Dabid Dermott

Daisy Vargas

Dan Toebees

The Yankoff Family	Elena Povero and Fabio Santini	Jack Daly	Jennifer Beatty	Joseph Griffith	Kenneth Douglas	Linda Snyder	Mary Conley	Michael Yura	Paula Hadden	Ruthie Forman	Stephanie Brandt
Derrick Clark	Felicia CHU	Jack Edwards	Jennifer Carson	Joseph O'Donnell	Kenneth Nelson	Lindsay Fowkes	Mary Dodge	Michaelanne Helms	Peggy Scantland	Ryan Faul	Stephanie Landry
Devora Pontell	Fenton Family Foundation	Jack Hart	Jennifer Forman	Josephine Reece	Kenneth Piercey	Lindsey Spieker	Mary Kylee Rice	Michele Arzadon	Peter Andrews	Ryan Huffman	Stephanie Parrott
DeWayne Gibson	Foornz Adeyemi	Jacob Anderson	Jennifer Marino	Josh Cross	Kent Matlick	Lisa Dehart	Mary Lou Tarara	Michele Phillips	Peter Hansen	Ryan Lookabill	Stephanie Pethtel
Diane Swearingen	Frances Freyberg Blackburn	Jacob Cox	Jennifer mikus	Josh Huggins	Kent McBride	Lisa Goerner	Mary Majors	Michelle Chiu	Peter Laird	Ryan Smither	Stephanie Summers
Dominique Neal	Fred Bruni	Jacquelyn Core	Jennifer Sidow	Josh Lauman	Kevin Bravo-Ferrer	Lisa Hough	Mary Saucerman	Michelle Woodman	Peter Lehrman	Ryan and Sarah Trommer	Stephany Moore
Donald Faul, Sr.	Fredrick Bruni	Jake Harriman	Jennifer Spenceley	Josh Wilson	Kevin Gaffney	Lisa Lyon	Mary Stewart	Mike Ferns	Peter Lombard MD	Ryan Warren	Stephen Beckwith
Donald Richardson	Gabriel Schut	James Bailey	Jennifer Vipond	Joshua Herbach	Kevin Mace	Lisa Orton	Matt Howell	Mike Lohre	Phil Gow	Sabita Jagtiani	Stephen Evans
Donna Rudolph	Gary Tinnes	James Day	Jennifer Werner	Joshua Lafferty	Kevin Thomas	Lisa Slayton	Matt Lee	Mike Morse	Philip and Susan Williford	Sabrina Liu	Stephen Fauchier
Donnna Rudolph	Gemma Hughes	James Grieco	Jennifer Wilson	Joy Hunte	Kfir Gavrieli	Lisa Voorhes	Matt Music	Millard Minor, D.D.S.	Phyllis Newcomb	Sallie Smith	Stephen Jannetta
Dora Serrano	Gene Severtson	James Hodge	Jennifer Yuchasz	Joyce Friedrichs	Kiersten Regelin	The Weisenberger Family	Matt Wilkerson	Mitchell Eisenberg	Primla Wilson	Sam and Jennifer Parker	Stephen Minihane
Doreen Keene	Geoff Wood	James Leak	Jenny Chen	Judi Frazin	Kim Raymond Architects, Inc.	Liz Grossman	Matthew Campbell	Myrna SALTZBERG	Priscilla Bradford	Samantha Hantman	Stephen minor
Dorothy Johnson	George Cavagnaro	James Mazzarella	Jenny Marsh	Judith Crawford	Kim Upham	Liz and Bart Peintner	Matthew Carmona	Nancy And Lee Fleisher	R. Michael Cary	Samantha Leschke	Stephen Paap
Doug Scott	George Major	James Moberly	Jenny Molina	Julia Holup	Kimberley Kates	Lois Lineal	Matthew Gilbreath	Nancy Blumberg	Rachel Froehlich	Samson Kim	Steve Sims
Doug Webster	George Sebek	James Stare	Jeremy Becker	Julie Anderson	Kimberly Reaser	Loren Myers	Matthew Kaufman	Nancy Lu	Rachel Myers	Sandra Kosloski	Steve Starliper
Douglas Edman	George Sink	James Stout	Jeremy Dailey	Julie Ream	Kimberly Richards	Loretta Ware	Matthew Miller	Nancy Ortberg	Rachel Shoemaker	Sandra Leak	Steven Pfirman
Douglas Kaufman	GINNA BURKET	James Vincent	Jeremy Leiby	Jun Chong	Kirk & Charlotte Haas	Lori Hermann	Matthew Page	Nate Bailey	Radhika Warriier	Sandra McBeth Ennor	Stuart Cox
Doug and Amy Beth Morrison	Giovanni Portogallo	Jamie Frederick and Brian Lunardi	Jerry Handley	Justin Bliffen	Kirk Botula	Lori Kilkelly	Matthew Parrish	Nathan Ma	Rainer Fehrenbacher	Sandra Yocum	Summer Lee
Douglas Seich	Glenn Schatz	Jane Petree	Jerry Tom	Justin Cohen	Kirk Copen	Lori and David Metze	Matthew Shaffer	Nathan Paukovits	Randall Orr	Sara Stires	Sunny Jagtiani
Douglas and Anne Wood	Glennie Dinin	Janel Andrews	Jess Hagy	Justin Cortelyou	Kriss Deiglmeier	Lori Sherlock	Matthew Sladky	Nicholas Taylor	Randy Bogle	Sarah Barnes	Susan Littleton
Douglass Swearingen	Grayson Morris	Janell Searles	Jessica Edwards	Justin Drake	Kristen Hoadley	Lorraine Catalano	Matthew Tilleard	Nicolas Heywood	Randy and Heather Warren	Sarah Dence	Susan Scarbro
Ed Grether	Greg Campbell	Janet Harriman	Jessica Thompson	Justin Kupec	Kristin McDermott	Louis Gutierrez	Maureen Faul	Nicole Holloway	Raymond Adams	Sarah McGee	Susan Shadid
Eddie Greene	Greg Duncan	Janine Brown	Jessie Chan	Justin Wright	Kristopher Stonaker	Lucas Harriman	Maxwell Gover	Nicole Nollette	Cates-Cattaneo Family	Sarah Orton	Susanna Lee
Edmund Hipp	Greg Goodman	Jared Goor	Jessie van Eerden	Kaitan Gupta	Kristy Maternicola	Lucelo Delgra	Keith and Maya Watts	Nicole Sergent	Rebecca Aten	Sarah Winkler	Suzanna Gabsch
Edward Cable	Gregory Budde	Jared Payne	Jessie Wagner	Kajsa Anderson	Kurt Scherer	Lucy Huggins	Meagan Gregory	Nihar Singhal	Rebecca Collins	Sarita Gupta	Suzanne Bailey
Edward Lindquist	Gregory Carter	Jared Voneida	Jill Bonafield-White	Kam Po Chan	Kyle Hency	Luke Greene	Megan and Brian Shope	Nina Hunter	Rebecca Meinhard	Claire and Scott Rumpsa	Svetlana Kelman
Edward MILLER	Gregory Dodge	Jarred Ingersoll	Jill Glover	Kara Lang	Lacey Sladky	Luke Radlinski	Megan Bouck	Nina Rudmann	Rebecca Warren	Scott and Elizabeth Kauffman	Tabatha McGlone
Edward Wagner	Gregory McLaughlin	Jarred Ingersoll	Jim Nash	Karen Faul	Lance Martin	Lyn Few	Megan Pavlock	Nir Eyal	Reeanne Cassady	Scott Erwin	Tama Schut
Edwin Clements	Greta Tom	Jarrod Donaldson	Jim Noonan	Karen Poleyeff	larry anderson	Lynda Brown	Meghan Casto	Nisha Chakravarty and Raj Beri	Regis Young	Scott Haller	Tamara Rodriguez
Eileen Forrester	Gretchen West	Jasmine Lewis	Jimmy Shreeves	Karena Skibinski	Larry Snyder	Lynn Marmar	Meghan Eggleston	Noel Massey	Reuben Hernandez	Scott Hauser	Tara Golden
Elijah McMeen	Guy Snodgrass	Jason Berg	Jj Ethridge	Kate Walker	Laura and Hunter Sims	Mallory Minor	Meghan Forehand	Norman Hepler	Rhonda musick	Scott Hayes	Teresa Luk
William and Elizabeth Atherton	H. Scott Stillings	Jason and Sarah Bolen	Joanne Zizus	Katherine Keil	Laura Tuck Maasdam	Mandy (Taira) Snell	Meghan Reardon Smith	Oak Metcalfe	Ricardo Cortes	Scott Hoffman	Teresa Stupar
Elizabeth Comsides	Haley Matuszynski	Jason Clendaniel	Joe Goodwin	Katherine Vance	Laurel Shay	Manohar Prabhu	Melanie Mecca	Objistics, INC.	Richard Crossman	Scott McBride	Terri Harris
Elizabeth DeRoos	Hannah Park	Jason Lavarias	Joe Lervold	Kathleen Giles	Lauren Byrer	Marc Alvidrez	Melinda Utal-Martinez	Oliver Subasinghe	Richard Derek Glover	Scott Smith	The Well
Elizabeth Juckett	Harry Soza	Jason Lemley	Joella Kight	Kathleen Nolen	Lauren Faul	Marcia Grondahl	Melissa Abrams	Omar Khawaja	Richard Ferrari	Scott Tanksley	Theodore Wang
Elizabeth Lee	Helen Vo	Jason Morrow	John Bowman	Kathryn Nolen	Lauren Palm	Marcia Hockenberry	Mellany Zepelak	Paige Jackson	Richard Kelly	Scott Taylor	Thomas Anderson
Elizabeth Orton	Henry Lin	Jason Penco	John Gaffney	Kathryn Bombardiere	Lauren Ullman	Marcus Dillender	Meredith Pace	Pam Swope	Richard Kipper	Scott Walgren	Thomas Bowen
Ellen sorkin	Henry Roenke	Jason Smith	John Gaffney	Kathryn Johnson	The Yankoff Family	Margaret Hensle	Micaiah Mace	Pamela Vulte	Dick and Pat Lenham	Scott Erwin	Thomas Coleman
Emily Caldwell	Henry Webster-Mellon	Jason Stittleburg	John Hodgson	Kathryn Julian	Laurie Milgrim	Margaret Hummelman	Michael Armacost	Paolo pacorini	Richard Orton	Seraphine Codinha	Thomas Keefer
Emily Corbin	Herbert Cogar	Jay Handley	John Jansen	Kathy Carreon	Leah Kirby	Margaret Nyweide	Michael Breen	Pat and John Hotchkiss	Rick Ullman	Seth Wolcott	Tim Davis
Emily McLaughlin	Herman Reed	Jean Ghera	John Keim	Kathy Do	Leanne Garrett	Maricar Jocson	Michael Cataffo	Patricia Budinsky	Rob Wyte	Seth Wolcott	Tim Davis
Eric and Sally Benson	Hilary Hawkins	Jean Warren	John Owens	Kathy Lee	Lemwel Delgra	Marilyn Scott	Michael Changala	Patricia Flynn	Robert Boylan	Shahak Nagiel	Tim Van Gorp
Eric Minor	Holly Hoxsie	Jeanette Shue	John B. Phillips	Kati Holland	Lequa Nwaohu	Marina Sifuentes	Michael Conboy	Patricia Sory	Robert Green	Shaneka Julian	Timothy Haring
Eric Zito	Holly Hoxsie	Jeanne Daffron Miller	John Wiggins	Katie Faul	Leslie Morley	Marion Mace	Michael Files	Patrick Barber	Robert Metcalfe	Sharon layne	Timothy Haring
Erica Huffman	Holly Martin	Jeannette Gaudry Haynie	Joia Pardo-Matthews	Katie Ridenour	Leslie N	Mark Brophy	Michael Gaffney	Patrick Weidman	Robert Woodworth	Shawna Carolan	Timothy Lambert
Erik Bengtsson	Howard pollack	The Schut Family	Jon Castor	Katie Tarara	Leslie Reaser	Mark Frazn	Michael Hancox	Pattie Sherrill	Robin Konrad	Shawna Clement	Timothy Whelan
Erik Ingersoll	Hyland Johns	Jeff Wittrup	Jon McGrath	Katrina Miller	Leslie Slade	Mark Messenger	Michael Heary	Trey Dunham	Rocky Burns	Tim and Shawna Smith	Tina Kambarian
Erin Gripper	Ian Magee	Jeff-Don Poppke	Jonathan Cordone	Kayla Show	Life is GOOD follow Us	Mark Symmes	Michael Hilleary	Paul Garrett	Roxann Ingersoll	Shelley Story	Todd Katter
Erin Young	Ian Schillinger	Jeffrey Beaumont	Jonathan Shneier	Keith Henderson	(Lars, Suzi, Tiuri, and Liva)	Mark Thrash	Michael Kinsella	Paul Harlick	Rune Sorensen	Sheriene Saadati	Todd Sawhill
Erinn Casazza	Ilya Firman	Jeff and Sarah Dodson	Jonathan Snavely	Kelli Bails Mountain State	Lincoln Hughes	Marsha Alexander Janke	Michael McPhail	Paul Kokot	Russ Crawford	Sherrri Meyer	Todd Zentner
Eugene Bolton	Ime Archibong	Jeffrey Gillings	Joni Albrecht	Kelly Barkhurst	Linda Manley	Marshall Croft	Michael Morgan	Paul Rotsch	Russ Lascink	Sondra Cain	Tom Cole
Evan Oster	Indraneel Mukherjee	Jeffrey Jackson	Jordan Schnaps	Kelly Dunbar	Linda Mattson	Mary Ann Ryerson	Michael Schwerin	Paul Shortt	Rut Prudencio	Spencer Hobe	Tom Kazarian
Everett Alcorn	J. Michael Montgomery	Jenifer Hemphill	Jose Luis Campanello	Kenneth Barnett	Linda Poulton	Mary Bosley	Michael Wissel	Paul Young	Ruth Lane	Stacey Skerske	Tony Bancroft
				Kenneth Clouser						Stacey Walker	Tony Pierson

Tony Tarantini
 Topher Van Mourick
 Tracy Carroll
 Treacy Brockman
 Trey Dunham
 Troy Hickerson
 Troy Kazarian
 Troy Tertany
 Tyler Head
 Tyler Nelsen
 Open Circle at Los Altos United
 Methodist Church
 Vanessa Brown
 Vanessa Vancour
 Verna Legaspi
 Vicki Somberg
 Vincent Yealdhall
 Virginia Coats
 Vitali Dorosh
 Vivian Djen
 Warren Tomlinson
 Weston Sankey
 William Dalton
 William Danjczek
 William Graham
 William Schenk
 William Stimpson
 Yitzhak Katzav
 Yu Hidema
 Zack Arnold

CATALYST
 Monthly Donor

Anonymous (2)
 Aaron Mann
 Abigail Hills
 Adam Fleming
 Adam Riley
 Alejandro Nunez
 Alex Sojda
 Alicia Levesque
 Alison Hoyt
 Allen Badeau
 Allison Stettner
 Ana Campos-McDonald
 Andres Vargas Lugo
 Andrew Cogar
 Andrew Lurker
 Ann Keefer
 Anna Siverd
 Anthony and Heather Mauro
 Rob and April Pack

Ashley Glock
 Basil Fthenakis
 Becky Charlton
 Benjamin Young
 Billy and Jamie Williams
 Garreth and Bonnie Sutton
 Bradley Prugh
 Brandee Melcher
 Brandon Wong
 Brendan Bosch
 Brett & Amanda Huffman
 Brian Braat
 Brian and Rachel Schupp
 Brittani Swearingen
 Brook Changala
 Brooke Summers
 Bryan and Stacey Kidd
 Cameron King
 Cameron King
 Cammy Elquist LoRe'
 Carmen Abreu
 Carolyn Dunaway
 Carrie Batson
 Chad Gremel
 Charles Molloy
 Charles Steitz
 Charlie Williams
 Cheri Dial
 Chris Lagioia
 Christa Falk
 Steve and Christi Powell
 Christian Molloy
 Christopher Baker
 Christopher Doggett
 Christopher Lang
 Colleen Matz
 Colleen Thornbrugh
 Connie Roberts
 Corey Bozic
 Daisy Vargas
 Daniel Hare
 Daniel Harrison
 Dave Felton
 Dave Williams
 David Fitzell
 David Hardy
 David Inman
 Dave and Kate Kennedy
 David Klaus
 Dean Hancox
 Denise Varriano
 Derek Roberts
 Diane Swearingen
 Diane Tarantini

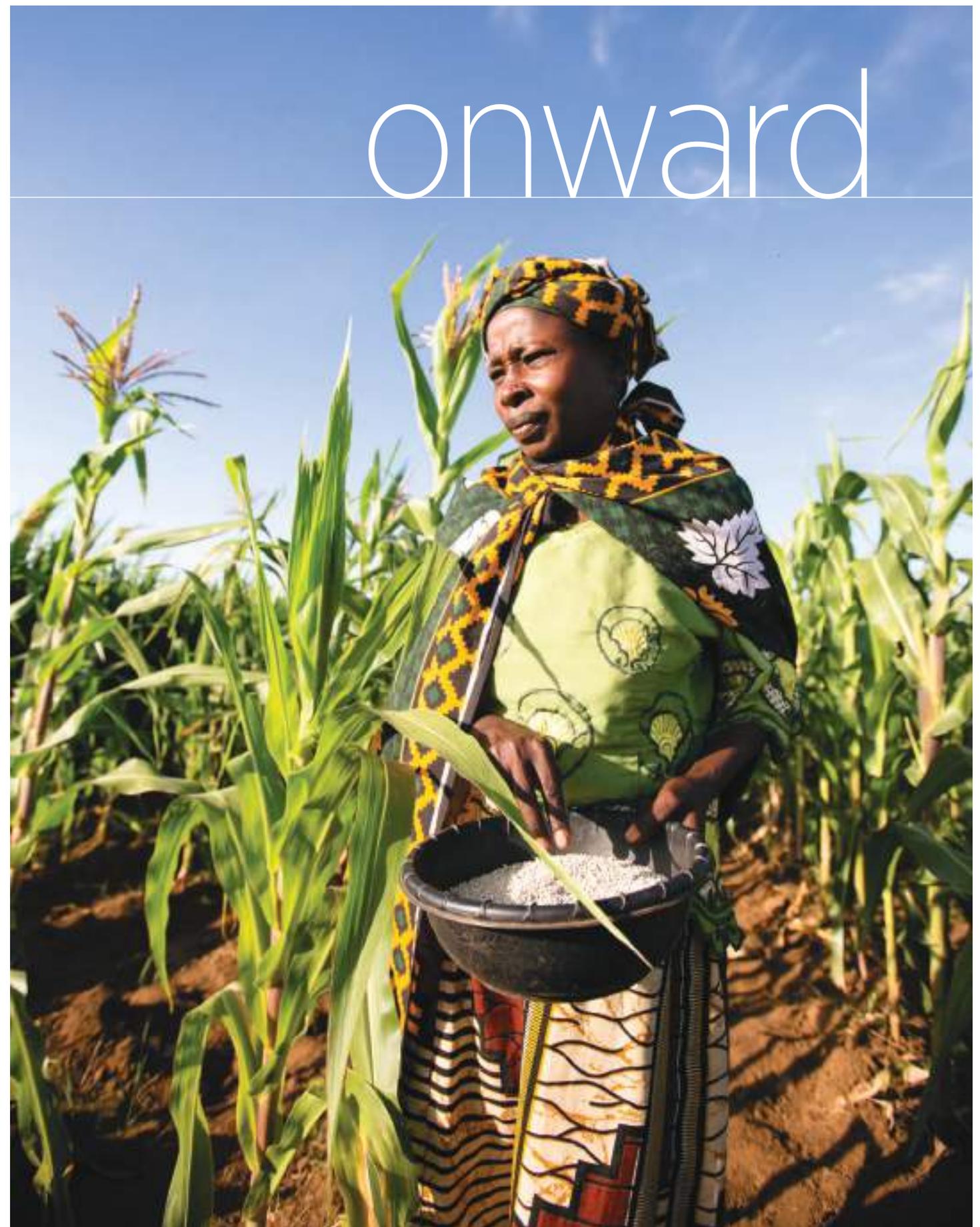
Donald Faul
 Doug Scott
 Douglas Seich
 Douglas and Anne Wood
 Douglass Swearingen
 Drew and Ali Bray
 Eddie Greene
 William and Elizabeth Atherton
 Emily McLaughlin
 Eric and Sally Benson
 Eric Liese
 Erik Bengtsson
 Erika Stafne
 Elena Povero and Fabio Santini
 Fidelity Charitable Gift Fund
 Fredrick Bruni
 Giovanni Portogallo
 Glenn Schatz
 Greg Goodman
 Greg Hunter
 Gregory Carter
 Gregory Dodge
 Gregory McLaughlin
 Harry Soza
 Harvest Christian Church
 Henry Webster-Mellon
 Holly Martin
 Jack Edwards
 Jacob Anderson
 Jacob Cox
 Jacquelyn Core
 Jake Harriman
 James Bouck
 James Hodge
 James Vincent
 Jane Petree
 Janet Harriman
 Janine Brown
 Joy and Jared Goor
 Jared Voneida
 Jason and Sarah Bolen
 Jason Morrow
 Jean Ghera
 Jean-Marie Hegarty
 The Schut Family
 Jeffrey Beaumont
 Jeffrey Jackson
 Jenna Mace
 Jennifer Schaap
 Jeremy Dailey
 Jeremy Leiby
 Jessica Thompson
 Jessie Bennett

Jj Ethridge
 Joe Goodwin
 Joel Morrison
 John and Melissa Hancox
 John Jansen
 John Owens
 John Wiggins
 Joni Albrecht
 Jose Luis Campanello
 Joseph Griffith
 Josephine Reece
 Josh Lauman
 Joy Hunte
 Julie Ream
 Jun Chong
 Katherine Keil
 Kathy Carreon
 Kati Holland
 Katie Faul
 Kayla Show
 Keith and Laura Galloway
 Kenji Gjovig
 Kent McBride
 Kiersten Regelin
 Kim Raymond Architects, Inc.
 Kirk Copen
 Kurt Scherer
 Kyle Hency
 Lauren Faul
 Lauren Ullman
 The Yankoff Family
 Leslie Morley
 Life is GOOD follow Us (Lars, Suzi,
 Tiura, and Liva)
 Lisa Hough
 The Weisenberger Family
 Liz and Bart Peintner
 Loretta Ware
 Lori Hermann
 Lucas Harriman
 Lyn Few
 Lynn Marmer
 Mallory Minor
 Marcia Grondahl
 Margaret Hensle
 Margaret Hummelman
 Margaret Nyweide
 Marianne Berkovich
 Marilyn Scott
 Marshall Croft
 Mary Ann Ryerson
 Mary Kylee Rice
 Mary Stewart

Matt Wilkerson
 Matthew Campbell
 Matthew Dodge
 Matthew Miller
 Matthew Tilleard
 Maureen Faul
 Megan and Brian Shope
 Megan Bouck
 Megan Pavlock
 Meghan Casto
 Melissa Palmisciano
 Meredith Pace
 Micaiah Mace
 Michael Changala
 Michael Files
 Michael Hancox
 Michaelanne Helms
 Mike Harriman
 Mike Morse
 Mitchell Eisenberg
 Nancy Ortberg
 Micah and Nesha Crossman
 Nisha Chakravarty and Raj Beri
 Pat and John Hotchkiss
 Patricia Sory
 Paul Kokot
 Paul Shortt
 Primla Wilson
 Rachel Seaman
 Rainer Fehrenbacher
 Rajeev Winfred
 Randy and Heather Warren
 Cates-Cattaneo Family
 Rebecca Collins
 Rebecca Meinhard
 Reuben Hernandez
 Ricardo Cortes
 Richard and Debbie Crossman
 Richard Ferrari
 Richard Kelly
 Dick and Pat Lenham
 Dick and Sibly Towner
 Robin Konrad
 Rocky Burns
 Rune Sorensen
 Russ Crawford
 Ryan Faul
 Ryan Huffman
 Ryan Smither
 Ryan and Sarah Trommer
 Sallie Smith
 Jeff and Sarah Dodson
 Claire and Scott Rumpsa

Scott Taylor
 Seth Wolcott
 Shawn and Jennifer Carolan
 Sherri Meyer
 Simit Patel
 Stacey Walker
 Stephanie Brandt
 Stephen Beckwith
 Steve Feldman
 Steve Powell
 Stuart Godwin
 Tara Culp
 Teresa Stupar
 Tim Van Gorp
 Timothy Whalen
 Tina Kambarian
 Todd Katter
 Todd Mace
 Tom and Andrea Kazarian
 Treacy Brockman
 Trey Dunham
 Troy Hickerson
 Troy and Stacy Tertany
 Tyler Nelsen
 Vanessa Vancour
 Vitali Dorosh
 Smart Choice Computer
 Solutions-Wayne Snyder,
 President
 William Dalton
 William Danjczek
 William Schenk
 Zack Arnold

onward



STRATEGIC LEADERSHIP TEAM



Jake Harriman, Chief Executive Officer

Jake graduated with distinction from the U.S. Naval Academy and served seven and a half years as an Infantry and Special Operations Platoon Commander in the Marine Corps. He led four operational deployments and was awarded the Bronze Star for actions in combat. Jake's experiences convinced him that the "War on Terror" can't be won on the battlefield alone; the contributing causes of terrorism – specifically extreme poverty – must also be eradicated. Jake left the military and enrolled at Stanford Graduate School of Business to found Nuru International. Upon graduation, Jake led a team to launch Nuru's first project in Kenya.



Nisha Chakravarty, Chief Financial Officer

Nisha previously led shared service strategy in Vice President roles at Lehman Brothers in India and Goldman Sachs in New York and served as Chief Financial and Operating Officer for KIPP LA. She earned a B.A./B.S. at the Wharton School and an M.A. in Quantitative Methods in Social Sciences at Columbia University.



Aerie Changala, Director of International Operations

Aerie speaks seven languages and served as a Peace Corps Volunteer in Burkina Faso before joining Nuru in 2008 as Team Leader and CED Program Manager for Nuru Kenya. He earned his BA in International Affairs from John Cabot University (Rome, Italy) and his MA in International Conflict Analysis from the University of Kent (Canterbury, UK).



Veronica Olazabal, Director of Monitoring and Evaluation

Veronica has 15 years of professional and academic international experience in Africa, Asia, and Latin America with Rockefeller Foundation, Mastercard Foundation and UMCOR. She earned an M.A. in Anthropology from Columbia University and a dual Masters in Applied Economics and Urban Policy and Planning and a B.A. in Communications from Rutgers University.



Karina Sobieski, Director of Human Resources and Administration

Karina previously managed the recruiting activities at McKinsey & Company Poland and developed and managed the recruitment process for Citigold Wealth Management Division in Poland. She earned her Master's Degree in Psychology from the Warsaw School of Social Psychology in Poland.

BOARD OF DIRECTORS

John Hancox, Board Chairman
Don Faul
Andrew Cogar
Trey Dunham
Kim Keating
Jake Harriman

BOARD OF ADVISORS

Irv Grousbeck
Peter Wagner



APPENDIX

The following reports, which outline our methodology, baseline and impact to date, are available on our website:

- 📄 Nuru Kenya Agriculture Impact Assessment: Results of the 2013 Harvest Yield Survey (January 2014)
- 📄 Nuru Kenya Community Economic Development: 2013 Progress Toward Impact Report (January 2014)
- 📄 Nuru Kenya Healthcare Impact Assessment: Result of the 2013 Healthcare Surveys (February 2014)
- 📄 Nuru Kenya Education Impact Assessment: Results of the 2013 Education Surveys (February 2014)

A recalculation of the Safe Water, and Sanitation and Malaria scorecard in the "2013 Nuru Healthcare Impact Assessment FINAL" report resulted in an adjustment of 1 percentage point, from a 25% to 24% score.



855 El Camino Real Ste 13A-411, Palo Alto, CA 94301
949.667.0796 | NurulInternational.org

